8th Bulletin

Volume 59 | Number 3 | Fall 2023



Volume 59, No 3, Fall 2023 8th District BULLETIN

Eighth District Dental Society of the State of New York

3831 Harlem Road, Buffalo, NY 14215 (716) 995-6300 FAX (716) 995-6305

American Dental Association 800-621-8099 New York State Dental Assoc 800-255-2100

EDITORIAL STAFF

Kevin Hanley, Editor 716-523-9060 John D. Craig, PhD, Assoc. Editor 716-995-6300 Kari Hicks, Assoc. Editor 716-995-6300

2022 OFFICERS

Joshua Hutter President Robert Bochiechio President-Elect Joseph Rumfola Vice President Michael Ehlers Secretary Joseph Modica Treasurer

EXECUTIVE DIRECTOR

John D. Craig, PhD



EXECUTIVE COUNCIL

Kevin Apolito Kevin Hanley Joseph Modica David Ball Nicole Hinchy Laura Picano Frank Barnashuk James Hoddick Stefan Ruhl Mark Barone Joshua Hutter Joseph Rumfola Joseph Salamon Aaron Baumler Elizabeth Kapral Robert Bochiechio Tyler Laurel Eugene Sibick Amv Brvan Andrew Lawson Alex Sikora Dominic Colarusso John Lazarus Frank Sindoni Joseph Craddock John LePore Susan Soia Peter Davidow Ronald Lowe Evan Conley Joseph Deluca John Tibbetts Ashleigh Macieiewski Brendan Dowd Jacinta Tracy Hannah Marchese Michael Ehlers James Matteliano Alyssa Tzetzo Jennifer Frustino Raymond Miller Aaron Baumler Joseph Gambacorta Julie Mills Matthew Walla

Member Publication American Association of Dental Editors

The Bulletin of the Eighth District Dental Society (USPS 909-900) is published four times a year by the Eighth District Dental Society for its members. Unless officially adopted by the Eighth District Dental Society and so indicated, opinions expressed in this publication are not necessarily the views of the association. Address all communications pertaining to this Bulletin to the Editor, Eighth District Dental Society, 3831 Harlem Road, Buffalo, New York 14215.

The Dental Society is organized for the purpose of encouraging improvement of the health of the public, to promote the art and science of dentistry, and to represent the interests of the members of the profession and the public which it serves.



Content

From The Editor	2
From The President	5
Executive Director's Notes	7
William Knauf Jr Golf Tournament	9
NYSDA House of Delegates Meeting	11
Shred Day	13
Oral Cancer Screening Day @ Buffalo Bisons	13
New Dentist Spotlight	15
Calendar	17
Fortress Closed Claim Summary	18
ADA Summer Meeting	22

From The Editor

In April 2022, Daemen University announced plans to open a school of dentistry, hopefully by the fall of 2024. Gary Olsen said at the time, "Western New York has a clear and ongoing need for more dental professionals. If accredited and approved, our college



of dentistry will help address this shortage, provide additional access to health care, and improve the oral health of citizens in the region." (*1) The Buffalo News thought it was a good idea, stating, "Perhaps the greatest benefit would be the addition of a second dental school to the Buffalo Nlagara region. Moreover, the planned operation would provide lower-cost dental care. Daemen President Gary Olson said the new college would help address a need for dental professionals in Western New York" (*2)

Is there a shortage of dentists in Western New York? I personally don't think so. The University at Buffalo School of Dental Medicine graduates at least 85 dentists every

(Continued on Page 3)

From The Editor

(Continued from Page 2)

year. Once licensed, many of these graduates remain in Western New York to practice. The Daemen school plans on a class size of 40. Upon graduation, some of these graduates may also practice in the Buffalo area. Western New York is presently losing population as people move out of New York State for various reasons, leading to more dentists per capita in the region. That means there will be more dentists for a decreasing pool of patients.

Where will the new dental school obtain the appropriate type and number of patients to train its students? UB's School of Dental Medicine has an ongoing problem of securing the necessary patients to train their students. With a second school within shouting distance of UB, the competition for such patients will increase. UB, like many dental schools across the country, is also seeing an issue with hiring appropriate faculty. A second dental school will exacerbate this problem.

The proposed dental school will take three years to complete the curricula. Students will go year round to accomplish this. There is only one other three year dental school in the United States, the Arthur A. Dugoni School of Dentistry at the University of the Pacific. There must be some reason this is the case. Maybe it takes four years to become adept at the science of dentistry. I know when I graduated, I didn't feel comfortable making decisions about care for my patients. I may be the exception, though, but I think that unlikely.

Daemen University will have a site visit in September this year from the Commission on Dental Accreditation (CODA), the first step in establishing their dental school. If all goes well there, the New York State Education Department (NYSED) must approve their application. If NYSED does approve it, then it will be full speed ahead to begin enrollment and school protocols.

I wonder if we need another dental school in Buffalo and Western New York. The new school will be in direct competition with UB School of Dental Medicine. While the class size will be less than half (40 students per year) of what UB's class size is, the competition for patients will be intense. This may or may not be good for the community, only time will tell. But I fear it will be detrimental to both schools if Daemen's application to open is approved.

Only six cities in the United States have more than one dental school. These are Boston, Chicago, Los Angeles, New York, Philadelphia, and San Francisco (*3). Not only are these cities' populations larger than Buffalo's, they are larger than all of Western New York. They have the population base to support more than one dental school. They also have populations able to support the graduates of those dental schools. The unfortunate fact is Western New York is losing population, not gaining it. Where will two schools get the patients as well as the faculty and support required?

I raise these concerns because I am a graduate of UB. Another dental school located less than two miles from UB could be a significant detriment to UB's dental school. I would hate to see it have to close because of this competition. I doubt that would occur, since UB receives many student applications, but stranger things have happened.

(Continued on Page 4)

From The Editor

(Continued from Page 3)

Daemen University must still go through the accreditation process and the State Education's approval before it can open its doors in the Fall of 2024. Those are not insignificant hurtles to overcome. I wish the powers that be at Daemen good luck. If they are approved, I hope both schools can co-exist to the betterment of the Buffalo population. That would be the best for all.

- 1 Daemen Voice, April 6, 2022
- 2 The Buffalo News, News Editorial Board, April 5, 2022
- 3 ASDA, asdante.org, US Dental Schools

Disclaimer: The views expressed here are the author's own and do not necessarily represent the views of the Eighth District **Dental Society.**

facebook

Follow us on Facebook https://www.facebook.com/8thdistrictdental





Helping patients with dental emergencies.



HELPING PRACTICES CARE FOR THEIR PATIENTS

Call 24/7: (716) 427-7777

1265 Center Rd • Buffalo, NY, 14224

OPEN WEEKENDS, EVENINGS, HOLIDAYS

From The President

Friends and Colleagues,

The past few months have been very busy for state and national legislative calendars. Unlike some years, it's refreshing to notice that this legislative year includes a lot of discussion and bills on topics that directly affect us in the dental community. In fact, I'm sure you've seen some of the emails from the ADA encouraging letter-writing campaigns to our local representatives. If you haven't participated (and I know summer is a very busy time), I would highly encourage you to do so. In fact, the process takes less than 5 minutes with how efficient the ADA makes the process. The more "noteworthy" a topic or bill becomes, the more attention it gets by our representatives. So the more letters and communication they receive, they will see the importance and popularity



of it. I wanted to take this opportunity to inform you of some of these developments. It's clear that advocacy is certainly paying off!

In Congress, representatives are working on the DOC Access Act, which stands for Dental and Optometric Care Access Act. This piece of legislation would PREVENT dental and vision plans from setting the fee structure of network providers that aren't covered by insurers. Clearly this helps protect patients and brings a sense of equity between insurer and provider contracts. It really helps serve as a protection for the small business owners during contract negotiations with the large dental insurance companies. And more importantly, it helps reduce the anticompetitive practices we see with nearly all dental insurance plans. A quick Google search for "ADA DPC Advocacy" will bring up a link to automatically fill in letters to your local representatives. This is a critical piece of legislation, and I would highly encourage you to help the profession and reach out to your representatives through the ADA web-link or previous ADA email.

In early June, the ADA urged a House Subcommittee to reauthorize action for dental health. The letter asked the subcommittee to support legislation presented to Congress that would reauthorize the Action for Dental Health program through 2028. This bipartisan piece of legislation would extend a workforce grant that focuses on providing access to care for those in need, and help break some of the major barriers to oral health services.

Similarly, twenty (20) separate organizations - including the ADA - urged Congress to take actions(s) to solve the healthcare workforce shortages around the country across many spectrums of healthcare. Inadequate numbers and a somewhat chaotic distribution of health care professionals results in a direct lack of access to healthcare for many Americans. Some ideas mentioned in the broad-authored letter included student loan relief, public service programs and funding workforce grant programs. The goal is to – at a very minimum – open the eyes of our representatives to the emergency shortage in healthcare workers and the subsequent reduction in access to care. The authors emphasized that "the COVID-19 public health emergency created massive shifts in the health workforce and exacerbated already existing workplace problems. Financial instability compounded the stress of paying off student loans for many providers, and burnout led others to leave the healthcare field altogether ... staff vacancies remain that limit [to] the number of patients who can receive care."

There might be some much needed relief for those graduates who choose a pathway in academia. The Dental Loan Repayment Assistance Act was reintroduced recently, and if passed, would help increase the number of dental and dental hygiene faculty in the workplace through loan repayment. This clearly would allow dental schools to recruit and retain full-time educators (where there is also a national shortage). The way this Act works is to eliminate certain loan assistance benefits from counting as taxable income for such educators.

At the New York State level, advocacy was key to having four separate bills introduced to the State Assembly. The first (which was introduced and passed in both houses, but vetoed in 2017) addresses non-covered dental services by prohibiting insurers and managed care entities from setting fees or requiring approval fees for services not covered under

(Continued on page 6)

a patient's particular dental plan. This parallels the DOC Access Act that was presented to Congress. A second bill introduced at the state level would permit dentists to administer influenza and COVID vaccinations – as well as any future vaccinations related to a public health emergency. A similar, but separate bill, would permit dentists to administer vaccinations against HPV. A final state bill introduced would establish a medical loss ratio for dental insurance. Specifically, it would establish a Medical Loss Ratio of 82% for dental insurance plans. This is the same metric for small group commercial health insurance plans.

Bills that have passed the Assembly, and are currently on Governor Hochul's desk for signature or veto include Noncompete Agreement Prohibition. This wordy-titled bill would void current noncompete agreements and prohibit employers from requiring a noncompete agreement from any individual covered under the bill. Furthermore, it actually authorizes covered individuals to bring a civil action against employers in violation of the proposed law. Another bill allows homeless youth and youth receiving services at an approved "runaway and homeless youth crisis services program or a transitional independent living support program" to consent for treatment without a parent.

There is also a bill that currently remains in both NYS Houses' Higher Education Committees that would provide for the licensing of a dental therapist and an advanced dental therapist. This has been moving with slow momentum as there are many variables as well as a lack of clear roles and responsibilities in the bill besides opposition. NYSDA will be watching this bill closely as it makes its way through each committee. Similarly, a bill for nerve-block anesthesia for hygienists did not move out of the Higher Education Committees in each house. This bill would have prohibited dental hygienists from administering local block anesthesia with a certificate except under the personal supervision of a dentist as well as in combination of dental hygiene procedures authorized by law. Seeing that this seems to be tabled, it is assumed there won't be much related action furthermore.

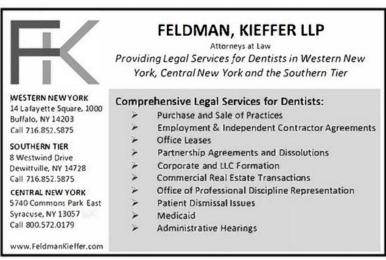
As we can see, it's been a very busy time for dental advocacy, and compared to previous years, momentum is clearly and unequivocally picking up speed. Advocacy and governmental affairs can sometimes travel under our "radar", but it's nice to be reminded about all that NYSDA and ADA do for us and the practice of our profession. It's certainly a great reminder of the strength of the tripartite model.

(And, as a disclaimer, I have no classified documents at my workplace or home. I'm still waiting for the proper security clearances!)

In congeniality and respect,

Joshua Hutter, DDS, FICD President, Eighth District Dental Society





Executive Director's Note

By John D. Craig, PhD

As we head into the final leg of our 2023 membership year there are plenty of issues and concerns to address as programming and services evolve. While the NYS HOD meeting in June was eventful for our members, we are reminded to be diligent on all fronts of the dental world to include insurance reimbursement rates, Medicaid, workforce shortages and the changing face of our membership. There are also many national issues being forged by the ADA which our leadership seeks support for. Please do your part of taking action and sharing support for these professional concerns by getting your name on the legislative ballots in support of them.



Our special thanks to Dr. Frank Barnashuk, on his service to NYSDA as Treasurer/Secretary for a number of years. His service, not only to our own Society is noteworthy, but his unselfish nature and insight to many issues and concerns in our state are well regarded and appreciated. Thank you, Frank for your support of organized dentistry at home here in WNY, across our state, and at the ADA.

Events like the annual golf outing and Shred Day took the spotlight later in June as we hosted over 90 golfers, 60+ staff and members at the CE, as well as almost 100 people for the annual dinner. Our thanks to the sponsors to include Ivoclar for the naming sponsorship, among the other noted supporters from Walsh Duffield/Fortress to Vital, Evolution, DDS Match and others. Thank you! This year's Champion Golfer was Dr. Gary McBride, who turned in the lowest score of those who braved the weather at Lockport Town & Country Club. Special thanks to our Committee Chair, Dr. Gene Sibick, Dana, and Kari in the office for pulling off another great event in spite of the rain. Shred Day saw close to 50 members show up that Saturday to drop off files and X-rays. We hope to showcase an electronic recycling event in September. Check our Weekly Update via email for more details on continuing services and activities.

The University at Buffalo's School of Dental Medicine appointed a new Dean. Dr. Marcelo Araujo was hired in April and started his new position in May just after graduation. Dr. Arajuo was the former VP of the ADA Research Institute and a former member and graduate of the UB community in School of Public Health. We welcome him to our Society and region! We also thank Dr. Stefan Ruhl for his work and contributions to our Society in his role as Interim Dean for 18 months; thank you!

The summer brought an annual trip to Chicago to attend the ADA Summer Meeting in July. I was lucky and fortunate to attend and learn what's in the pipeline for the coming years. We will have a new member database system in July 2024, as the old Aptify system is being replaced with a Fontiva/Salesforce platform. We envision new tools and applications for sharing, collecting and reaching members and non-members as we move forward. Presentations on membership, engagement, learning to be an anticipatory organization in trend management, as well as network with colleagues from across the country and at ADA were highlights. At our annual ACSE meeting, I was installed as the association president for the 2023-24 year for the component executive group.

As we move into the fall, please share your insights as we work to ramp up our efforts for 2024. As always, feel free to reach out, ask questions, and support the process. There is always room for improvement -- jcraig@8ddsny.org. Thank you.

An easy way to make a great impression



In-office demo! Scan to schedule your demo today.

VivaScan™

- Compact and intuitive solution^[1] for your entry into intraoral scanning
- Effortlessly easy integration into your practice^[1]
- Lightweight and ergonomic design for a comfortable scanning experience^[1]

Want to learn more? Contact Kathleen Spivey today at Kathleen.Spivey@ivoclar.com or call 716-308-0976

ivoclar.com

Making People Smile









- 100% Microscopic Non-Surgical and Surgical Endodontic Treatment
- 3D CBCT and Digital Radiography
- Live Microscopic Intraoperative Photos and Videos
- Jigital Paperless Office
- Electronic Referral and Post-Op Reports
- Same Day Emergency Treatments



PrecisionEndodonticsWNY.com

19 Limestone Drive, Suite 2 Williamsville, NY 14221 (716) 675-6204 3615 Seneca Street West Seneca, NY 14224 (716) 675-4828

William C. Knauf Jr Memorial Golf Tournament

The 2023 William C. Knauf Jr Golf Tournament was held on Monday, June 12th at the Lockport Town & Country Club, Approximately 50 dentists attended the Continuing Education portion of the event, which was sponsored by Ivoclar. Dr. Jason Orlitsky presented a three hour CE entitled "Let's Just Make This Viral: How Dentists Are Getting In The Game By Using Social Media To 'Open Up' To A Larger Audience".

Following the CE presentation, 94 golfers took to the links following a lunch of burgers, sausage, and grilled chicken. The weather was not in our favor this year, but everyone made the best of it, and all golfers completed the entire 18 holes. A cocktail hour and buffet dinner capped off the evening, with awards and door prizes following. We are all looking forward to next year's tournament already, with the date and location to be released this Fall.























Championship Overall Winner: Dr. Gary McBride, who shot 81

Men's Overall Winner: Dr. Chris Kacalski, Dr. Rob Kacalski, Dr. Mike Piazza, and Mr. Joe Piazza, who shot 64

Senior's Overall Winner: Drs. Robert Reszel, Ron Chmiel, Scott Seier, and Gregory George, who shot 65

Super Senio's Overall Winner: Drs. Joseph Modica, Eugene Sibick, and Mark Mahaney, who sot 70

Women's Overall Winner: Drs. Catherine Gogan, Patricia Starring, Frances DePlato, & Alyssa Tzetzo, who shot 82

Mixed Overall Winner: Drs. Chester Gary, Rick Redmin, Frank Sindoni and Ms. Julia Gengo, who shot 64

Closest to the Pin: Mr. Joseph Piazza Longest Drive: Mr. Jeff Rymarczyk



We would also like to thank our sponsors for this year's event

Ivoclar Fortress Insurance Vital Dental Labs Walsh Duffield Evolution Dental Science Benco and Convergent CTBK Toshiba Straumann **DDS Match**

Hudson Transition Partners iSolved HCM Key Bank L&M Wealth Management Merrill Lynch Patterson Dental Printed Image UB Dental Alumni Bank of America

NYS House of Delegates in Saratoga Springs

The annual NYSDA HOD meeting was held in Saratoga Springs with the 4th District playing host to the meeting. Delegates from the 8th Districts included: Drs. Josh Hutter, Robert Bochiechio, Joseph Rumfola, Michael Ehlers, Joseph Gambacorta, Raymond Miller, Elizabeth Kapral, Peter Davidow, James Hoddick, Nicole Piscatelli, Nicole Hinchy, Joseph Craddock, Frank Barnashuk, Brendan Dowd, and Chet Gary. There were also ASDA Representatives from UB to include John Lepore, Jacinta Tracy, and Shivam Jauhar.

The meeting covered a host of topics to include: the NYSDA budget for 2024, nominations to NYSDA Board, dues, equity and diversity, EDPAC and workforce concerns. Presentations were made by ADA President Dr. George Shepley and ADA Executive Director Dr. Raymond Cohlmia. There was also Foundation luncheon supporting the new directions for programming.

Our own member, Dr. Frank Barnashuk was recognized for his years of service to NYSDA as the Secretary/Treasurer for a five-year term. All told, it was a productive meeting. Next year's HOD in 2024 will be held in central NY at Turning Stone.



EDDS Delegates for 2023: seated (I to r): Drs. Ray Miller, Mike Ehlers, Joe Rumfola, Bob Bochiechio, and Josh Hutter. Standing (I to r): Drs. Brendan Dowd, Frank Barnashuk, Joe Gambacorta, ASDA Reps John Lepore and Jacinta Tracy, Drs. Nicole Piscatelli, Chet Gary, Joe Craddock, Peter Davidow, Jim Hoddick, and Liz Kapral.



NYSDA Award -NYSDA President, Dr. James Galati shares a special recognition award with outgoing Secretary/Treasurer, Dr. Frank Barnashuk at the HOD for his years of service.



ADA District 2 Trustee - Dr. Brendan Dowd, current ADA Trustee #2 shares a NYSDA recognition award with past Trustee Dr. Paul Leary for his service to our dental community.

Classifieds

FOR SALE - Dental amalgam 136oz all components, small equipment, instruments included for \$3000.00 Will divide. Burs - FG, RA diamonds various grits, finishing. \$3100 need to sell as one lot. Inventory list is available. Amalgam separator \$300 with mounting and plumbing hardware. Thaddeus Panterea, DDS or email TpantDDS@aol.com or call 716-683-0992

FOR SALE/LEASE - 2,800 sq ft freestanding dental building located at 664 Center Rd in West Seneca NY. This building has been owned/operated by the same dentist for more than 25 years. The first-floor layout consists of a reception area/waiting room, a billing/records area and four individual operatory rooms. The second floor has a private entrance and has been leased to an attorney and accountant in the past. There are 19 car parks. For info call Milton DeBoth @ Pyramid Brokerage 716-852-7500 ex 110 or 716-228-5044 (cell).

great home lending solutions under one roof.

Some of the most complex financial decisions you'll ever make involve your home. When you buy or refinance your home with us, you'll have experts on your side, armed with a wide range of solutions to fit virtually any need, and we'll be on your side



John Whiting
Mortgage Loan Officer
NMLS# 494447
716-517-2990 office
John_Whiting@keybank.com

KeyBank 🗘 📶

All credit, loan, and leasing products are subject to collateral and/or credit approval.

Mortgage and Home Equity Lending products offered by KeyBank are not FDIC insured or quaranteed.

©2023 KeyCorp. KeyBank Member FDIC. 220610-1607265-1251728055 NMLS# 399797



Welcome New Members

Dr. Abdullah Al-Baghli Dr. Viktoriya Kuchuk

Dr. Ozgur Kosh Dr. Rick Redmin

Dr. Andrew Kruszka Dr. Pamela Gambacorta

In Memorial

Dr. Ronald Jarvis May 2023
Dr. William Bauer June 2023

Contributions

Contributions have been made to the Eighth District Dental Foundation for the following:

In Memory of Dr. Ronald Jarvis

By: Drs. Joshua Grant & Howard Benatovich

Obituary

Dr. Herbert Simon (born on September 7, 1926) passed away on February 19, 2023 after a period of declining health. He was born in Buffalo and graduated from UB Dental School's class of 1953. He interned at Meyer Memorial Hospital (now ECMC). He practiced for more than 62 years in Kenmore and Tonawanda. His daughters (Dr. Carol Simon, DDS and Mrs. Susan Mikulski, RDH) practiced with him. He was active in the Eighth District Dental Society serving as chairman of the Peer Review Committee for 10 years. He was also a member of the International College of Dentists. He served as past President of the Kenmore Lions Club in which he was active for more than 40 years. He enjoyed running, snow and water skiing, biking, and racquetball. His wife Gloria (Shoecraft) Simon passed away in 2003. His son Paul passed away in 2010 of ALS. He is survived by two daughters – Dr. Carol Simon, and Mrs. Susan Mikulski, and three sons (Glenn, Gregg and Gary), 11 grandchildren and four great grandchildren.

Member Only Shred Day

On Saturday, June 24th, the Eighth District Dental Society held another successful shred event for our members. We once again teamed up with Lincoln Archives to offer our members an opportunity to clean out their offices and properly recycle their old files.





Lincoln Archives tells us that our members filled two large shred trucks to capacity once again with just shy of 14,000 pounds of paper! This event has had major success the last three times we have offered it, and we can assure our members that we will continue to make this an annual event. SAVE THE DATE: Next year's shred event will be held on Saturday, June 22, 2024.

Oral Cancer Screening Day at the Buffalo Bisons

Our very own Dr. Brendan Dowd threw out the ceremonial first pitch during a Buffalo Bisons game recently Some of our EDDS members were on hand before the game to participate in free oral cancer screenings for fans in attendance.

The NYSDA in partnership with UBSDM, ECMC and the EDDS sponsored an annual oral cancer screening day as part of the NYS Demonstration Project. Regional and state events are coordinated to component districts and partners in an effort to engage the public on dental concerns in proactive efforts. WNY was able to coordinate this event with the Buffalo Bisons. Pictured below...our very own BD.... Some society members, UBSDM and ECMC had personnel on hand to support the free screening event.







PAYROLL PROCESSING = THE LOCAL GUYS =

For over 30 years, we have taken great pride in offering our clients a payroll service tailored to meet their individual payroll needs. We believe that a Payroll Service should be designed with you the client in mind.

- No contracts to sign
- No set up fees
- A variety of payroll delivery options
- Choice of Tax payment methods
- A variety of options for you to get your payroll information to us
- . Worker's Compensation and Disability insurance available
- · Choice of customized payroll reports







We realize the choice of payroll services is completely yours to make, Make Payroll Processing, LLC. your first choice.

We will help you with the rest.

4804 Transit Rd, Depew, NY 14043 ● Phone: (716) 668-5200 ● Toll Free: 1-800-994-4804 ● Fax: (716) 668-5298 ● Email: payroll@payproc.net

Are you Ready? Transition on your Terms with DDS match

Professional Guidance & Proven Processes for <u>every</u> step of your dental transition

Services We Offer:

- ✔ PRACTICE SALES & MERGERS
- ✓ TRANSITION PLANNING
- ✓ ASSOCIATE PLACEMENTS
- ✔ PARTNERSHIP AGREEMENTS
- **✓** PRACTICE VALUATIONS

Justin R. Baumann

DDSmatch NY & Western PA

Phone: 855.546.0044

Direct: 716.266.9707

jbaumann@ddsmatch.com



It's not too early to start a conversation.

Call today to schedule your complimentary, confidential call.

New Dentist Spotlight

Introducing Dr. Ariana Mendel, DDS, MS

Dr. Mendel is a life-long Western New Yorker, whose hometown is Grand Island, New York. She earned a Bachelor's Degree in Biomedical Sciences in 2015, and then went on to attend dental school at SUNY at Buffalo School of Dental Medicine, graduating with her Doctor of Dental Surgery Degree in 2019. Dr. Mendel then completed a Prosthodontics Residency at the University at Buffalo, graduating with her Advanced Certificate in Prosthodontics in 2022.

Following her prosthodontic residency, Dr. Mendel completed a one-year Implant Fellowship at the University at Buffalo, finishing in May of 2023, while also earning her MS in Oral Sciences from the University at Buffalo. Dr. Mendel is currently advancing her education and training, as a Maxillofacial Prosthetics Fellow, working in the Department of Oral Oncology and Maxillofacial Prosthetics at Erie County Medical Center

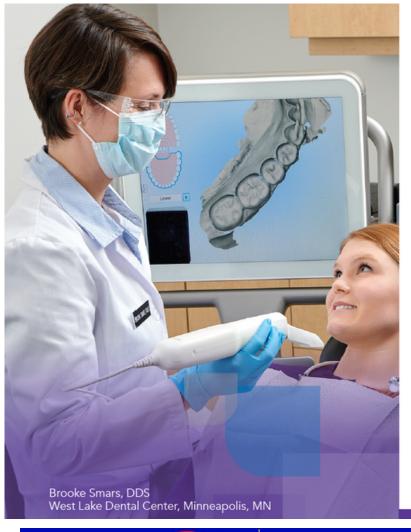


(ECMC). Her areas of interest are: Fixed, Removable, and Implant Dentistry, as well as Maxillofacial Prosthodontics. Dr. Mendel works closely with the Prosthodontists, Dentists, Surgeons, and Physicians at ECMC to rehabilitate patients both functionally and esthetically, through restoring defects and deficits of the face, jaws, and surrounding soft tissue. When asked what she loves about her job, Dr. Mendel commented that dentistry affords her the opportunity to have a more profound impact on an individual's life.

Dr. Mendel's goals are to become an American Board-Certified Prosthodontist in the immediate future; and long term, she would like to have a balanced career, practicing as both a clinician and as an educator. Her advice for other new dentists is to work hard, and put your best foot forward every day, while always staying humble. Dr. Mendel holds many professional memberships, including membership in the American College of Prosthodontists, the American Academy of Maxillofacial Prosthetics, as well as the ADA, NYSDA, and the Eighth District Dental Society.

When Dr. Mendel is not treating patients, working on cases in the prosthodontics lab, and teaching residents and dental students, she keeps busy with several hobbies. She loves spending time with friends and family, biking, watching movies, and reading.

Congratulations to Dr. Ariana Mendel on being featured in our 8th district bulletin "New Dentist Spotlight!" We are fortunate to have new dentist members like you in our community. If you know of a new dentist who you feel should be featured in an upcoming "New Dentist Spotlight," please e-mail your nomination to econley@buffalo.edu



PROUD to protect your practice.

Owned and operated by dentists.

Fortress professional liability coverage is designed with a deep knowledge of dentistry and includes valuable patient safety and risk management resources created to help you navigate day-to-day practice issues.





*The language contained in each policy of insurance establishes the specific terms and conditions of insurance, and will supersede any statements contained herein. 2023 Fortress Insurance Company. All rights reserved.

GET YOUR QUICK QUOTE TODAY!



PRINTED IMAGE

COMMERICAL & DICTUAL PRINTINGSHOP

CALL TODAY AND SPEAK TO A REPRESENTATIVE

至821-1880

DECIGN PRINT MAII

1906 CLINTON ST., BUFFALO, NY 14206

- GRAPHIC DESIGN
- DIGITAL PRINTING
- POSTCARDS
- FLYERS
- BROCHURES
- NEWSLETTERS

- **BENEFIT TICKETS**
- LETTERHEADS
- CATALOGS/BOOKLETS
- DIRECT MAIL SERVICES
- PROMOTIONAL PRODUCTS
- BUSINESS STATIONERY

- POLITICAL PRINTING
- LAWN SIGNS
- RESTAURANT MENUS
- ENVELOPES

AND MUCH MORE

VISIT US AT PRINTEDIMAGEOFBUFFALO.COM

Volunteers Needed

The Dental office at Good Neighbors is in need of volunteer dentists and dental assistants to provide free dental care to the people of WNY.

The Dental Office operates on: Wednesday from 8:30am - 11:00am Friday from 1:30pm - 4:30pm

The Dental Office at Good Neighbors 175 Jefferson Ave, Buffalo, NY 14210

Please call 716-856-2400 to volunteer

Assistance for Dependencies Available

The Council for Chemical Dependency is in existence to help colleagues, staff or family who may have an issue with alcohol or other substance abuse. All inquiries are kept strictly CONFIDENTIAL and will be upon in a non-punitive, acted nonjudgemental, and caring way.

If you or someone you know has an issue, please call State Chairperson Dr. Amy Bryan @ 716-433-7684 or the Eighth District Chairperson Dr. Timothy Mahoney @ 716-884-7551.

CALENDAR

September 2023

Monday, September 4 Labor Day Office Closed

Wednesday, September 6 **Driver Safety Class** 5pm, Eighth District Office

Tuesday, September 12 **EDDS Executive Council Meeting** 7pm, Eighth District Office

Tuesday, September 26 **ECDS Board Meeting** 7pm, Eighth District Office

October 2023

IO

Monday, October 9 Columbus Day Office Closed

Tuesday, October 24 **ECDS Board Meeting** 7pm, Eighth District Office

Wednesday, October 25 **EDDS Executive Council Meeting** 7pm, Eighth District Office

November 2023

Monday, November 6 **Basic Life Support** 5pm, Eighth District Office Tuesday, November 7 **EDDS Foundation Board Meeting** 5pm, TBD

Tuesday, November 7 **EDDS Executive Council Meeting** & Appreciation Dinner 7pm, TBD

Friday, November 10 Veteran's Day Office Closed

Thursday & Friday, Nov 23-24 Thanksgiving Office Closed

facebook

Follow us on Facebook https://www.facebook.com/8thdistrictdental



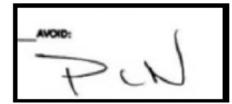
Managing Patient Allergies Requires Preparation

A patient in her 70s presented to an insured dentist in consultation for extractions and implants. On the health history form under allergies, the patient wrote: "Penicillin - doctor warned me of death if I take it again." The clinical record did not include any additional details about the patient's report of the life threatening allergy.

Physician's N	iame: Phone # and/or City:
XYES	Have you ever had an allergic reaction to a drug, medicine, latex, tape, metal, or other material?
NO	Panicillin - doitor warned me of wath to taken again -
YES	Have you taken any prescription draws or herbal remodies during the left site month?

One week later, the patient returned for three extractions which were completed without reported complication. Six weeks after the extractions, the patient returned for an implant in

the #5 area. The clinical records stated AVOID: PCN but did not specifically mention a penicillin allergy or provide any details regarding the reasons for avoiding penicillin. There were no reported surgical or anesthetic complications from the implant placement.



Fortress Insurance Company is a professional liability insurance company owned and operated by dentists. Fortress only insures dentists and knows firsthand how to protect you and your practice.



Walsh Duffield

Walsh Duffield is the exclusive Fortress agents for dentists in the Eighth District Dental Society. Contact Christine Garvelli at 716-362-7363 or cgarvelli@walshduffield.com with any insurance questions.

Endorsed by



An order for 20 capsules of 500 mg amoxicillin every 8 hours until finished, was entered by the dentist. A retail pharmacy filled the prescription, and the patient completed the 20 capsule 10-day course.

One week after implant placement, the patient saw a dermatologist for a new onset skin irritation and three weeks later the patient informed the dentist that she was undergoing treatments for a severe skin reaction from the amoxicillin. Over the next two years, the patient required serial skin debridement, long-term steroids for inflammation, and other treatments.

Continued on next page

www.dds4dds.com



Closed Claim Summary



Managing Patient Allergies Requires Preparation

Continued

The patient filed a lawsuit to recover for her injuries including steroid-related complications such as weight gain, new onset hypertension, chronic fatigue, ambulation difficulties, and physical deconditioning. The defense experts were critical of the prescribing practices because the allergy information was provided by the patient on her first visit and there was no clinical documentation that the prescribing dentist considered this medication allergy before prescribing the amoxicillin. The lawsuit was settled with the consent of the insured.

Practice considerations

Given that medication errors are frequently multifactorial, multiple strategies can be used to help prevent claims related to medication allergies. These strategies include:

- establishing office policies to manage patient allergy information. These policies may include confirming the accuracy and completeness of the health history, identifying patients with allergies for the upcoming day during staff huddles, and including each patient's allergy status as part of the surgical time out,
- asking follow up questions. In this claim, there was no clinical documentation regarding the details of the patient's medication allergy. Follow-up questions such as "Which doctor?" and "When were you told this?" may have led to additional clinical information and resulted in a different outcome, and
- using appropriate clinical communication resources for patients with medication allergies such as chart 'flags', electronic medical record notifications, and scheduling system reminders.

Patient Safety and Risk Management Resources

www.dds4dds.com

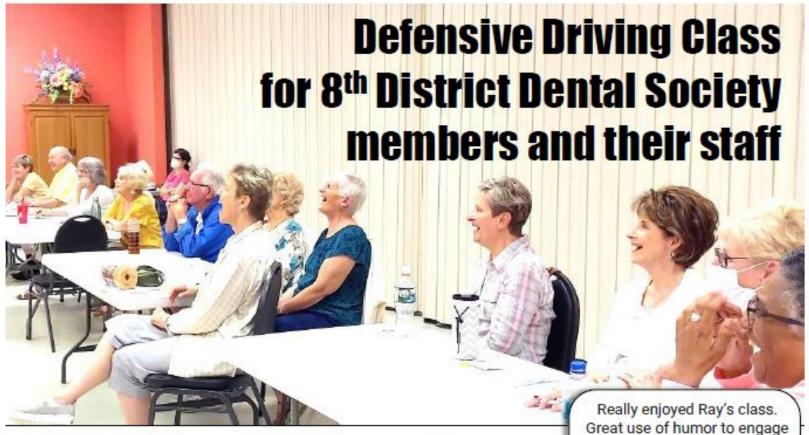


Login to download the following relatable resources:

- · "Surgery Checklist" identifies the elements of a presurgical "Time Out" including verification of the patient's identity, any allergies, planned procedure, procedure location, and pre-operative consent.
- "Health History Form" supports the collection of relevant patient medical and dental histories to help you optimize your patient for a safe and effective treatment plan.

C Fortress Insurance Company

This article is intended to provide information only on certain risk management topics, and is not to be construed as providing legal, medical, or professional advice of any form whatsoever. It is your responsibility to evaluate the usefulness of the information provided herein. OMSNIC and its related, affiliated, and subsidiary companies disclaim any and all warranties, expressed or implied, as to the quality, accuracy, or completeness of the information provided. Because federal, state, and local laws vary by location, nothing in this article is intended to serve as legal advice or to establish any standard of care. Legal advice, if desired, should be sought from competent counsel in your state.



NYS DMV's only Approved Humor Based Defensive Driving Class

Defensive Driving Classes don't have to be boring!

Take the Safe Driver Academy Defensive Driving Class, NYS DMV's only approved Humor-Based course and Save 10% on your Auto Insurance for 3 Years Plus, Reduce up to 4 Points from your DMV Record.

WEDNESDAY, SEPT 6th, 2023

5 to 9 pm, at the 8th District Dental Society Offices, 3831 Harlem Road in Cheektowaga. To enroll, call the office at 716-995-6300. Seating is limited to the first 30 students.. Really enjoyed Ray's class.

Great use of humor to engage the class and cover very pertinent information. I've taken many of these classes and this was by far the best!

Will definitely repeat!

— TINA C.

Best driving
class I've been to.
Ray is very
informative while
keeping it entertaining
and grabbing your
attention. Very
interactive. Would
definitely recommend!
- SARA B.

My husband and I always
enjoy this class. It is more like
attending a comedy show and safe
driver class in one. Always Amazing!
Great instructor! Lots of laughs! –
MICHELLE C.

\$35 per person

Paid in advance to the Dental Society.





All your insurance needs covered.

The dedicated team at Walsh Duffield has been insuring dentists and their families for over 45 years and is endorsed by the 5th, 7th, and 8th District Dental Societies. Contact the team at Walsh Duffield today for any of your insurance needs:

- · Auto, Home, Life
- Medicare Consultations
- · Business Insurance, Malpractice
- · Cyber Liability
- · Employee Benefits, Retirement
- · Discount Programs Available for Dentists











Insurance Solutions to Keep You Safe & Well
Christine Garvelli | cgarvelli@walshduffield.com | 716-362-7363

You've always been incredibly helpful. As a dentist and business owner, I'm often worried about something. Insurance, however,

has never been something for me to be worried about, because I know Walsh Duffield is on top of it for me.

Eighth District
 Dental Society
 Member

ADA Summer Meeting

The Reimaging our Tomorrow Conference was held at the ADA Headquarters in Chicago. There were 215 individuals from across the country taking part in the event. For a review of the meeting presentations and details, they are here at this link: Conference Week | American Dental Association (ada.org),

The focus of the meeting annually is to invite President-Elects from each state to take part in leadership discussions, as well as State and Local Component Executives to learn about important changes and updates to programming and services. There was a keynote presentation given by leading change agent researcher Daniel Burrus, who's latest book, The Anticipatory Organization, highlighted the trends and assumptions of international business and the utilization of A.I.

Although not a subject of meeting discussions, there was quite a bit of sidelining among attendees concerning the membership changes being considered in California for their HOD meeting in November. Dr. Dowd, our ADA Trustee, provided some insights in two July summer virtual discussions. If you have questions, please reach out to him. For those that are not aware, the state association is considering an option for their 27,000 members to not have to join the ADA.

Finally, the local component members of the Association of Component Society Executives (ACSE) held their annual meeting in Chicago and installed officers for 2023-24. Our own ED, Dr. Craig, is now the President of

the ACSE for the coming year.



ACSE Officers for 2023-24 -New officers for the year are: Shelly Fava, Metro Denver Dental Society; Megan Francis, Secretary, Orange County Dental Society; Jamee Lock, Issac Knapp Dental Society; and President, Dr. John Craig, EDDS



ADA NY Attendees: (I to r): Bill Panzarino, Dr. Renuka Bijoor, Bernard Hackett, Dr. Kendra

Zappia, Christine Terrio, Dr. Prabha Krishnan, Dr. George Shepley, Stephanie Carter, Jerica Cook, Heather Relation, John Craig and Grazia Yaeger

ACSE Outstanding Component District - receiving the ACSE annual award for outstanding contributions to dental outreach from a local component society is Suffolk County NY. Presenting the award are John Craig, VP ACSE and Shelly Fava, President ACSE to Bill Panzarino (middle), ED of Suffolk







Summary of Benefits

Life doesn't stop while you are at a work. EAP will help you manage both. Call 716-681-4300 or 800-888-4162

General Information

- 100% Confidential
- Employee sponsored benefit at no cost to you
- Available for anyone in your household





Counseling and Coaching Services

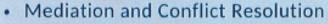
- Available daytime or evening
- Offered in-person or via telehealth
- Up to 4 sessions per concern
- · Solution-focused support
- Referrals to other professional resources

Work-Life Services

Consultation and referral assistance

- **Nutrition Services**
- Child Care Consultation
- Elder Care Consultation Tobacco Cessation
- Financial Services
- · Legal Consultation







24/7 Crisis Counseling Hotline

If you are experiencing a non-emergency concern, call our general number to receive assistance from a Master's level counselor at anytime. For emergencies, dial 911 directly.

Contact Us Directly!

Call 716-681-4300

Visit eap.cfsbny.org

23

PRST STD<u>.</u> U.S. POSTAGE

PAID

Buffalo, N.Y. 14240 Permit No. 1238