

# Suffolk Dental

# Suffolk County DENTAL SOCIETY

Bulletin

The Official Publication of the Suffolk County Dental Society

Volume 52 - Number 3 Fall 2023

# These Events are Fun and Educational!



2023 is far from over, you still have time to join us at events. We are excited to be unveiling our new state of the art Media Center here at 150 Motor Parkway in Hauppauge. We're planning a Compliance Day (with mandatory courses) on December 6. Stay tuned for details, hope to see you soon!

Our upcoming events are on page 3 and are subject to change. The <u>website</u> (www.suffolkdental.org), our emails and our social sites are great sources of up to date schedules.

# Coverage You Can Trust.

The only dentist professional liability insurance carrier endorsed by NYSDA.



NEW DENTISTS! \$50 first-year policy



MLMIC.com/newdentists (800) ASK-MLMIC

# MLMIC features some of the most competitive dental premiums in the state.

Comprehensive coverage options. Concierge-level service. Exclusive New York-focused extras. For dental professional liability insurance in New York, there's simply no better choice than MLMIC.

See how much you can save. Visit MLMIC.com/NY or call (800) 416-1241 today.



# Suffolk County Dental Society

150 Motor Parkway, Suite 123, Hauppauge, NY 11788 Tel.: 631-232-1400

e-mail: contact@suffoldental.org website: www.suffolkdental.org

> Paul R. Leary, DMD Editor

**Bill Panzarino** Executive Director & Managing Editor **Carol Deerwester** Executive Assistant & Assistant Editor

# Officers of the Society, 2023

Radha Sachdeva-Munk, DDS, President Steven Feigelson, DDS, President-Elect William Bast, DMD, Vice-President Natalia Elson, DDS, Secretary John Guariglia, DDS, Treasurer

The Suffolk Dental Bulletin is the official publication of the Suffolk County Dental Society. It is published four times a year: Spring (March), Summer (June), Fall (September), Winter (December) by the Suffolk County Dental Society, 150 Motor Parkway, Suite 123, Hauppauge, NY 11788.

Periodical Postage rates at Central Islip Post Office. Subscription rates in the U.S. included in member dues and \$75. per year for non-members. POSTMASTER: Send address changes to:

Suffolk County Dental Society 150 Motor Parkway, Suite 123 Hauppauge, NY 11788

Neither the Society nor the Bulletin staff will be responsible for any opinions or statements which are published over the signature or initials of an author. Acceptance of advertising in the Suffolk Dental Bulletin does not constitute an endorsement by the Suffolk County Dental Society. The Editor and Publications Committee reserve the right to reject any copy, and as a matter of policy adhere to the advertising policies of the American Dental Association.

Direct all communications to:

Paul R. Leary, DMD Suffolk Dental Bulletin 150 Motor Parkway, Suite 123 Hauppauge, NY 11788

Members, American Association of Dental Editors

Please submit material for publication electronically accompanied by doublespaced written copy six weeks prior to the month of publication.

Editor

Advertising rates and other information can be found on SuffolkDental.Org, inquiries should be directed to the Suffolk County Dental Society, (631) 232-1400, or via e-mail to Contact@SuffolkDental.Org.

| Dut        |  |
|------------|--|
| Date       | SCDS Event   |
| 10/5/2023  | Smilecon - 10/5-7                                    |
| 10/7/2023  | ADA House of Delegates 10/7-10                       |
| 10/16/2023 | Board of Directors Mtg.                              |
| 10/18/2023 | New Dentist Medical Emergencies in the Dental Office |
| 10/25/2023 | Members Only - Pace's Steak House/Doctor's Internet  |
| 11/3/2023  | LI Womens Dental Symposium                           |
| 11/13/2023 | Board of Directors Mtg.                              |
| 11/15/2023 | General Membership Meeting                           |
| 12/6/2023  | COMPLIANCE DAY - SAVE THE DATE                       |
| 1/17/2024  | Zoom General Membership Meeting/Installation         |
| 2/12/2024  | Board of Directors Mtg.                              |
| 3/11/2024  | Board of Directors Mtg.                              |
| 3/27/2024  | Seminar Series 2024#1 - Why Digital, Why Now?        |
| 4/2/2024   | Greater Long Island Dental Meeting                   |
| 4/3/2024   | Greater Long Island Dental Meeting                   |
| 4/13/2024  | SCDS Officers Gala Celebration                       |
| 4/15/2024  | White Coat Ceremony SBSDM                            |
| 4/22/2024  | Board of Directors Mtg.                              |
| 5/8/2024   | General Membership Meeting                           |
| 5/13/2024  | Board of Directors Mtg.                              |
| 5/15/2024  | Seminar Series 2024#2 - Details coming soon          |
| 9/16/2024  | Board of Directors Mtg.                              |
| 9/18/2024  | Seminar Series 2024#3 - Details coming soon          |
| 9/25/2024  | Zoom General Membership Meeting                      |
| 10/2/2024  | Seminar Series 2024#4 - Details coming soon          |
| 10/14/2024 | Board of Directors Mtg.                              |
| 11/13/2024 | General Membership Meeting                           |
| 11/18/2024 | Board of Directors Mtg.                              |

Please note there are several events and courses in active planning, watch our website and our emails and social sites for updates (as events are subject to change). Your support and patience are appreciated as always. Please send any comments to Contact@SuffolkDental.Org.





SCDS Registration

Site

SCDS Calendar

# We welcome the following new members to the Suffolk County Dental Society Elected between May and September 2023

### Reinstated

Clifford Brown, DDS Robert Eickelberg, DDS Zev Lazarus, DMD Eliz. Skaf Michelizzi DMD Savita Sharma, DMD Manisha Suri, DDS Sherese Sweeney, DDS Joseph Vitagliano, DMD Edward Zeva, DMD

### Transferred In

Tamika Anoia, DDS Michelle DiMonte, DMD Mohamed El-Ounsi, DDS Susan Erickson, DDS Robert Friedman, DDS Abraham Ganz, DMD Balamsia Golo, DMD

### Transferred In (cont'd)

Patrick Gooch, DDS Jennifer Henkin, DMD Zena Mourabet, DDS Sarthak Nayyar, DDS An Nguyen, DDS Mitchell Steinberg, DDS Pallavi Suhag, DDS Viviana Torres Rizo, DDS Jermaine Wilson, DDS

### Grad Students/Residents

Brett Allen, DDS Naftali Amsel, DDS Rachel Amsel, DDS Benjamin Ankus, DMD Annam Baig, DMD Chloe Beninati, DDS Ross Burman, DDS

### Grad Students/Residents (cont'd)

Preet Channa, DDS Matthew Cheung, DDS Hussein Daraghma, DDS Victoria DiVilio, DDS Valerie Fernandez, DDS Catherine Frusetta, DDS Gabrielle Fusco, DDS Madison Garrity, DDS Alexandria Hensler, DDS Laura Hippensteel, DDS Aria Hourizadeh, DDS Justine Inzero, DMD Marika Jagielska, DDS Rivka Kalendarov, DDS Redha Khan, DDS Arjun Kumar, DDS Joseph Leem, DDS

## Grad Students/Residents (cont'd)

Nicholas Nemeth, DDS Ivana Newen, DDS Bryan Nguyen, DDS Shruti Patel, DDS Ethan Razi, DDS Daniel Reilly, DDS Kyle Reeves, DDS Shalom Reuben, DDS Wyatt Richter, DDS Farah Sarwari, DDS James Sheffield, DDS Ariana Spagna, DDS Edward Starr, DDS Yiji Suh, DDS Sarah To, DDS Vivek Viswanath, DDS Ruey-Chyi Wang, DMD Eric Zhang, DDS

# Straumann<sup>®</sup> ImmediaXy<sup>™</sup> Taking immediacy to the next level.



Experience Straumann ImmediaXy straumann.us/immediaXy



# Presidential fun facts you may not know!

With the ADA House of Delegates meetings coming up in October, it is



your voices that we would like to hear. The traditional model of dentistry is changing and evolving. According to the American Dental Association's Health Policy Institute, the percentage of solo owner/practitioners has been declining since 1999, dropping from 65% to 50.3% in 2019. Additionally, there has been a 40% increase in the number of practicing dentists affiliated with a DSO since 2017, and a recent survey of dental professionals found that 7% of dentists are considering affiliating with a DSO or merging their practices due to the pandemic.

One of the primary drivers for consolidation is the increasing burden of debt and ownership on new and early career dentists. With rising fee structures, insurance challenges, and external threats like the pandemic, many dentists are feeling overwhelmed by the accumulated debt and related career pressures. It is the ADA, NYSDA, and SCDS that will take these problems to the respective legislative bodies to help dentists (regardless of practice modality) navigate the changes that are reshaping the profession while ensuring patients get the high standard of trustworthy care they deserve. With that, here are some fun facts I bet you did not know.

Most of us know that George Washington's wooden teeth were actually ivory. Most have heard about Joseph Biden's root canal and US Grant's oral cancer. Politicians need a strong smile and a firm handshake while they glad-hand voters, kiss babies and smile for the camera.

Theodore "Teddy" Roosevelt, the youngest president ever, was known for his teeth, nicknamed the "smiling president." His name is also where the name Teddy Bear came from after he refused to shoot a tied-up bear that had been chased by hounds and clubbed as he deemed it unsportsmanlike. A toy manufacturer created a cuddle bear and named it Teddy Bear. It is difficult finding a picture of Teddy Roosevelt without an ear-to-ear smile exposing his teeth. He was actually reported as the first president who smiled because he was typically photographed and illustrated with his toothy grin on his face. His smile was often described as a double row of teeth. He had full dentition which was not common during that era. When Teddy Roosevelt died at age 60, an article was written that his death was suspected to be from an endodontically treated tooth that was still infected and thus septic. However, that supposition was incorrect as he died from a clot breaking loose and entering his lungs - a pulmonary embolism.

Abraham Lincoln had intense dental anxiety after he had a tooth extraction that left him with a broken jaw. After avoiding the dentist for years, he was forced to come in due to a tooth hurting so much he had to seek help from a dentist. He brought in his own chloroform to knock himself out in the dental chair during the procedure. Obviously, this was before the discovery of Novocain or the use of nitrous oxide. It is suspected he only saw a dentist 4 times.

Thomas Jefferson was very proud of his teeth, writing a friend at the age of 75 stating "I have not yet lost a tooth to age."

John Adams never sought preventative care from a dentist. It is rumored he began smoking at age 8 and continued on into adulthood. This caused him to lose all his teeth. Rather than get dentures as George Washington did, he embraced his toothless smile and spoke with a lisp.

Grover Cleveland, the 22nd and 24th president, had an epithelioma on the roof of his mouth during his second term in office. This lesion is described as "an ulcerative surface **{CONTINUED ON Page 13}** 

# CALL THE OFFICE TO HEAR MORE ABOUT THE 2024 SERIES AND TAKE ADVANTAGE OF THE BUY 3 GET FOURTH FREE! 631-232-1400





7 M.C.E. Credits - Course #2024-01

**Course Description:** When choosing dental technology for your practice, it can be difficult due to the amount of variability between the way we all practice. However, when it comes down to it, we generally all have the same questions and concerns that might keep us from making a technology purchase. How big is the learning curve? How will my staff react to this change? What is the return on investment, and does it make sense for me? In this talk, Dr. Mennito will discuss how he has utilized digital technology in his practice over the past decade to make it more efficient and profitable. Furthermore, he'll discuss how to overcome implementation hurdles in order to reap the rewards that come with digitizing your practice. **Objectives:** 

-Discuss digital impression systems and which questions to ask when making this purchase.

-Learn about the benefits of chairside milling utilizing CADCAM technology.

-Discuss 3D printing and how it can augment your digital workflow.

-Learn why the CBCT is the piece of technology that you never knew you needed.

-Explore how digital planning can help make implant planning a slam dunk.

-Discuss digital design and the best ways to accomplish this either yourself, or with a third-party service.

-Review modern materials and discuss strategies for material selection.

**Bio:** Dr. Tony Mennito graduated from Temple Dental School in 2003 and moved to Charleston the following week as his wife, Sarah, was beginning her Pediatric residency at MUSC. Dr. Mennito practiced 90 minutes away in Bamberg. Their son, Sam, was born in 2007, and in 2009 he began teaching at MUSC College of Dental Medicine.

At the Medical University, he found a love of teaching that has only grown stronger. Over the past 10 years, while teaching and practicing dentistry, he has done the research, patented a dental material, started a biotech company, published 17 clinical papers, and began an international speaking career focusing on dental technology and materials.

He is a member of a group of mentors and partners at Expertise Dental, all focused on a common goal – providing dentistry for patients, using modern technology and techniques to make sure that patients' oral health stays in great shape.

Location: 150 Motor Parkway; Media Center – Lower Level; Hauppauge, NY 11788 <u>Time:</u> 9:00 a.m. – 4:00 p.m. Breakfast/Check-in 8:30 a.m. Buffet lunch Noon – 1:00 p.m. <u>Tuition:</u> 7 CE Course - ADA members \$300, Non-ADA \$600, Aux: \$125, ADA Residents: \$60 NOTE – We offer full refunds or credit up till 7days before the date of the event!

Register Here Online



ADA C·E·R·P<sup>®</sup> Continuing Education Recognition Program Suffolk County Dental Society is an ADA CERP Recognized Provide

ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to ADA CERP at <u>www.ada.ort/stoc.cerp</u>.



# Getting back to it!

# And it's going to be better than ever!

It's Autumn and things are "Falling" into place. Renovations and construction are completing at our headquarters. Not a face lift, a complete rebuild. The vast rear parking lot, not tarred over, but completely ripped out

down to dirt, repaved, rebuilt, new lighting, new flower beds, new lines, and the front parking lot is undergoing the same. The lower-level media center is transformed, ripped down to studs, new walls, new ceiling, new lighting, new flooring, new glass, new wet bar, new furniture, new large flat panel screen and the list goes on. And we plan to capitalize on this new space with a powerhouse of 2024 speakers so that we can really show off this new space and have members enjoy it. Further from the eye the infrastructure has been replaced; heating, AC, ventilation, fire prevention system, etc. The Damianos Realty Group has made a very significant investment in 150 Motor Parkway since acquiring it 19 months ago, and they continue to be a good partner and sponsor to SCDS.

There are more positive developments here locally. Our membership market share (in Suffolk) continues to grow. Our TV and Digital ad campaign targeting and educating the public on the benefits of seeing an ADA Member Dentist appears to have served us well. It drives patients to the Findadentist.ADA.org website where our members are

listed. Perhaps you've seen them (scan the QR code) on News 12, Bravo, The Food Network, FUSE, AMC, Comedy, Discovery, ID, Lifetime, Paramount, TLC, TNT. The Weather Channel, or the USA Network? Both Suffolk and



Nassau County Dental Societies participated in the campaign helping to make it islandwide. Our membership market share in Active Licensed dentists is at 71.6%, that's up 2.5% from 4 years ago, and is higher than any point in that recent history. For comparison, the New York State Dental Association is at 55%, 4.4% lower than 4 years ago, unfortunately a steady decline. This trend is concerningly similar



nationally, but if you consider us a microcosm of the larger picture there is a path to growth.

But wait, there's more! The Suffolk County Dental Society Board of Directors has grown. Younger dentists are getting more involved, taking leadership roles in local committees and sitting on NYSDA Councils. Additionally, they are serving in the House of Delegates and representing Suffolk and the profession, something we can all be proud of.

This is not to say there aren't significant challenges. The declining market share in NY State and the ADA Nationally is concerning and must be reversed to steer the profession at the State and National level. Politicians take note when NYSDA or the ADA take a position so long as they represent the majority of dentists. Should we sink further the clout is lost. There are areas of membership (or membership leadership) that suggest or consider making participation at the National Level optional to membership in the State and Local level. It is blatantly apparent to me they are simply questioning the perceived value of national membership, and nothing more. To stem off such a maligned solution, there needs to be a real demonstration of national value. Maybe a significant and ongoing ad campaign aimed to educate the public about the ADA and ADA dentists.

# What do you think?

Please send any comments or questions to Contact@SuffolkDental.Org or call us at 631 -232-1400.

**Bill Panzarino - Executive Director, SCDS** 

# FRANKEL & NEWFIELD, PC

# Practice Exclusive to Disability Insurance Matters

- Pre-Claim Strategy and Guidance
- Litigation
- Claim Management and Advocacy
- Appeals for Denied or Terminated Claims
- Lump-Sum Settlements

# **Protecting Policyowners Rights**

Penn Mutual • Great West Unum Provident • Paul Revere Met Life • Berkshire • Mass Mutual Northwestern Mutual AXA Equitable • Ameritas Principal • NY Life

Frankel & Newfield, PC 1 Old Country Road • Suite 429 • Carle Place, NY 11514 516.222.1600 • www.frankelnewfield.com

# Do you have all your MANDATORY CE?

# **COMPLIANCE DAY** December 6, 2023

# CPR, Infection Control, Risk Management and more

At our completely renovated facility in Hauppauge

# DETAILS COMING SOON Watch Your Emails!

Transition on your Terms with DDSmatch





**Professional Guidance & Proven Processes** 

Services We Offer:

Practice Sales Mergers Partnerships Associate Placements Transition Planning Practice Valuations

Michele Gabriel DDSmatch NYC & Long Island Direct: 862.409.9925 mgabriel@ddsmatch.com

It's not too early to start a conversation. *Call today* to schedule your complimentary, confidential call.

# A message from your New Membership Chair!

Hello SCDS Members! As we transition away from summer break, I begin my tenure as the new Suffolk County Dental Society Membership Chair. Filling the

shoes of Dr. Mahon-Vazquez will not be possible, but I am excited to continue working for you, our fantastic members. As a little introduction, I am a native Californian and completed my DDS at UCSF in lovely Northern California. I wandered out to Long Island to pursue my orthodontic certificate at Stony Brook and am now working at two wonderful orthodontic offices in central and eastern Suffolk. In my spare time, you can find me running with my dog Lava or my fiancé, Devin, the new dentist chair.

As I ease into the role of membership chair, the committee and I are always looking for new ideas on member events. If you think you have a good idea or see an area we can improve, please reach out at contact@suffolkdental.org.

## **Continuing a Winning Tradition**

It is with great pleasure that I get to tell you about a couple awards SCDS won this summer. The first was the 2022 Membership Award for converting 100% of Stony Brook School of Dental Medicine graduates to membership, an accomplishment only shared with a handful of schools nationwide! We're proud to be so closely associated with a group of students, now dentists, who understand the value of organized dentistry. SCDS continues to foster the relationship with Stony Brook. We sponsored a lunch for the D1s during their first week to introduce them to the dental society and some of our key members. We hope to encourage and support them as they pursue their degrees.

We were also recipients of the Association of Component Society Executives (ACSE) Outstanding Component award which recognized our membership campaign that has been running this year. Our campaign, "Is Your Dentist a Member" has aired across multiple TV networks and social media platforms to help educate the public about the



differences between an ADA Member Dentist and a Non-Member Dentist. We're very proud and optimistic about the campaign results.

Keep your eyes on the bulletin and emails from our Executive Director (Bill Panzarino) for upcoming member events including our General Membership meetings which offer free CEs and a chance to connect with your dental friends! Please continue to leverage SCDS for all the member benefits, including opportunities to network with other local dentists. Don't work in a silo, come hang with friends, old and new!

I look forward to seeing you at the next event.

# Hailey Taylor, DDS Chairperson SCDS Membership Committee



Pictured Left Drs. Maria Maranga, Jeff Seiver, and Steven Feigelson on August 16 at the Stony Brook School of Dental Medicine, meeting with D1 Students and faculty discussing Organized Dentistry!



Pictured Left Bill Panzarino (center) receives the ACSE Outstanding Component Award from John Craig (I) and Shelly Fava (r) from the National Organization

See Upcoming Events on SuffolkDental.Org

# ARE YOU IN? SCDS Mentorship Program













# EDITORIAL PAUL R. LEARY, DMD

# **Service and Commitment**

As the end of summer approaches, I share with you some thoughts about service and commitment.

In the pursuit of all disciplines in healthcare we embrace the foundational definition of the term service: the act of helping or assisting another person!

Its definition involves the true nature of giving to others in the field of dentistry with skills acquired from years of dedicated education, sacrifice in many aspects of your personal life to be ready and able to provide oral healthcare service to humankind. To those of us called to such pursuit, there is no other way and simply no other option. Service is the motivation that is at the very center of healthcare. The benefits are many. They provide for the well-being of the patient and for the validity of the caregiver. When considered by many who ask what it is that we do, it is outside of their comfort zone to understand why or how we would be committed to service. To the caregiver called to this, it is the most powerful gift to fulfill the provider.

"There's a difference between interest and commitment. When you're interested in doing something, you do it only when it's convenient. When you're committed to something, you accept no excuses - only results." ~ Ken Blanchard

Our commitment to this life of service is found in many levels including leadership. There are many who aspire to positions of leadership because it often comes with position and authority. I want to emphasize that the call to leadership has to be much more than just desire. The responsibility as a leader is heavy and traits that make a leader successful are often disguised in emotion. The most difficult stance a leader must take in their position of service; is not when they say "yes" to those who request help, but when, because of mutually agreed priorities, the ability to say "no" and hold their ground, or find compromise somewhere in between. In our commitment to service we often have to make resource choices where we are looking for the best possible long-term outcomes which may involve short-term loss. This is the essence of knowing the difference between trying to make everyone feel good and making everyone understand. We rest with the knowledge that those given the responsibility to make those choices do so for the good determined by the entire group not the individual. It is the essence of losing the "I" in leadership and embracing the "we." Service and commitment are joined in all successful endeavors and they need to be at the center for the best possible outcomes.

I will leave you with a quote from our 16th President that hints at the detail found in the development of priorities in organizations. The delivery of those priorities determined by the majority is clear and supported, and the desire of the few must be minimized by the needs of the many. Service and commitment describe your dedication to our amazing profession and I lift a glass to celebrate each of you for doing your part to fill the glass we share, that of honor and distinction as members of this great field of oral healthcare!

"Commitment is what transforms a promise into a reality... Commitment is the stuff character is made of; the power to change the face of things. It is the daily triumph of integrity over skepticism." ~ Abraham Lincoln

My best to all as another summer leaves us, and a wish for health, success and happiness as autumn settles in.

Paul R. Leary, D.M.D

#### NYSDA Secretary/Treasurer

# **Obituaries**

**Charles Stuart Liebowitz, DDS** – Dr. Liebowitz, 79, passed away on August 5, 2023 in Boynton Beach, Florida. Dr. Liebowitz was a general dentist in Suffolk County after graduating from NYU in 1969 and retired from dentistry in 2004. He was a founding member of SCDS, was on the Board of Directors for many years, was the editor of the bulletin until his last issue in October 2001, and was an ADA member for 54 years.



#### **Celebrating Our Members**

SCDS would like to recognize our members who are celebrating 5-YEAR ANNIVERSARIES of CONSECUTIVE membership with the ADA. (If you do not see your name, it is because you are in between these 5-year increments.)

#### Congratulations, and thank you for your continued participation!

#### 55 Years

Dr. Richard Centola Dr. Francis De Pasquale Dr. Stephen Diamond Dr. Warren Kahn Dr. Melvin Kee Dr. Arthur Marchiano Dr. Marshall Polan

40 Years

Dr. Paul Apfel

Dr. Albert Biggiani

Dr. Myles Carter

Dr. Joan Francis

Dr. James Campbell

Dr. James Donahue

Dr. Jacqueline Fries

Dr. Carl Girolamo

Dr. Franklyn lanno

Dr. James Mongiello

Dr. Stevan Pierce

Dr. Carla Schlissel

Dr. Duane Shank

Dr. Steven Snyder

Dr Lawrence Absatz

Dr. Anthony Gentile

Dr. Silvia Baker

Dr Steve Green

Dr. Robert Halle

Dr. Louis Kalkines

Dr. Maria Maranga

Dr. Mark Pancotto

Dr. Melvin Portnov

Dr Richard Richter

Dr. Richard Rongo

Dr. Madeline Shakin

Dr. Stephen Sokoloff

Dr. Tracy Stewart-Flamenbaum

Dr. Arthur Lamia

35 Years

Dr Ian Glaser

Dr. Paul Kahl

- Dr. John Sawicki
- Dr. Barbara Slonecki
- Dr. Robert Zeman

#### 50 Years

- Dr. Richard Amar Dr. Paul Fletcher Dr Albert Fox Dr Miles Gorenkoff Dr. Jeffrey Harnett Dr. Michael Kampel Dr. Aaron Kramer
- Dr. Philip Mazzola
- Dr. Francisco Mejia
- Dr. Patrick Nett
- Dr. Michael Ryczek
- Dr. Jeffrey Sherman
- Dr Joel Silver
- Dr. Joel Teig

### Dr. Lewis Wright

#### 45 Years

- Dr. Jan Church
- Dr. Elizabeth Duane Dr. Joseph Graskemper
- Dr. Steven Hill
- Dr. Krishnaswamy Jayadevan
- Dr. Michael Klein
- Dr. Kathy Stanislaw

#### 30 Years

- Dr. Michael Collura Dr. Guv DiPietro Dr. Carl Dropkin Dr. Robert DuBois Dr. Salvatore Errante Dr. Greg Felton Dr. Jonathan Greenberg Dr. Arthur Miller Dr Andrew Palermo Dr. Lori Thornhill Dr. Robert Wendt 25 Years Dr. Jenny Abraham
  - Dr. Joseph Ayoub Dr Clifford Baynon Dr. Suzanne Cohen Dr. Martin Dominger
  - Dr. Celestino Dos Santos
  - Dr. David Durgan
  - Dr. Michael Edwards
  - Dr. Zackarv Faber Dr. Harold Gaynes
  - Dr. Marjaneh Haghpassand-Azin
  - Dr. Walter Homavoon
  - Dr. Patricia Juarez
  - Dr. Kellv Kalmar
  - Dr. David Leonoff
  - Dr Heather Miller
  - Dr. Euane Newen
  - Dr. Ralph Ranghelli
  - Dr. Jacqueline Rodgers
  - Dr. Radha Sachdeva-Munk

#### 25 Years (cont'd)

- Dr. Robert Sachs Dr. Pelin Sahinler-Lvnch Dr. Eric Salmonson
- Dr. Lea Shemet Dr. Lester Stein

#### 20 Years

Dr. Bharati Bedi Dr. Stanley Brottman Dr. Sara De Santis Dr. Roger Kleinman Dr. Raquel Lopez Dr. Michael Maiorino Dr. Sophia Manolis Dr. Andrew Mastronardi Dr Jeanine Pistilli Dr. Mark Rienecker Dr. John Roche Dr. Arlene Rodriguez-Amador Dr. Dawn Sosnick Dr. Kimberly Vertichio 15 Years

Dr. Abra DiLisio Dr. Evan Homburger Dr. Jared Kav Dr. Blanca Navarro Dr Elisa Nelson Dr. Mita Parikh Dr. David Park Dr. George Skevofilax Dr Manish Soral Dr. Mary Truhlar Dr. Hadi Ziaei

#### 10 Years

Dr. Suresh Bhinda Dr. Dustin Kreitzbera Dr. Parag Mathur Dr. Michael O'Grady

# 5 Years

Dr. Colleen Catera Dr. Nicholas Giannuzzi Dr. Nancy Gress Dr. Maurice Saenz Dr. Efraim Zak Dr Nader Azizi Dr. Keith Hallaian Dr. Eric Hanson Dr. Jeslin Thomas Dr Nicole Cuoccio Dr. Rekha Reddv Dr. Thomas Vigliante Dr. Wu Zheng Dr. Mehveen Qureshi Dr. Michael Grassa Dr. Pallavi Suhad Dr. Victor Tu Dr. Christine Bergey Dr. Balamsia Golo Dr. Amber Bruckner Dr. Renee Glasser Dr Devin Klein Dr. Tara Earls Dr. Anthony Gentile Dr. Michael Simon Dr. Jennifer Kim Dr. Umair Hassan Dr. Julia McKay Dr. Joseph Sacco

# 2022 NYSDA CONTINUING EDUCATION AWARDS

The following members received NYSDA certificates recognizing continuing education hours completed from the date of membership through the end of 2022. Awards are given only at the benchmark levels of 100, 300, 500, 1000, and every 500 credit hours thereafter. For example, members who completed 450 total hours in 2022 will not receive an award until they complete 500 hours. Since the General Membership Meeting on September 27, 2023 is virtual, no certificates can be presented in person and instead were mailed to the recipients. Congratulations to all!

#### 3500 Hours

Dr. Carla Schlissel

### 2000 Hours

Dr. Kevin Henner Dr. Meredith Jaffe Dr. Gregory Kennedy Dr. Steven Lamberg

#### 1500 Hours

Dr. Bharati Bedi Dr. William Friedel

## 1000 Hours

Dr. Robert Branca Dr. Erica Kaplan Dr. John Rose Dr. Kenneth Stoler

#### 500 Hours

Dr. Robert Dictrow Dr. Kathleen Frost Dr. Arthur Miller

#### 300 Hours

- Dr. Liliam Cedeno-Nay Dr. Terry Grant
- Dr. Jessica Krausz
- Dr. David Leonoff
- Dr. Greg Ortenberg
- Dr. Jacqueline Rodgers
- Dr. George Skevofilax
- Dr. Raymond Wozny

## 100 Hours

- Dr. Yoonil Cha
- Dr. Danielle Cooper
- Dr. Kristen Forlano
- Dr. Vincent Fraccalvieri
- Dr. Thomas Mascolo
- Dr. Nicole Napolitano
- Dr. Ryan Rhodes
- Dr. Igbal Sayed

# An Update From Your New Dentist Committee

Dear SCDS Members, allow me to introduce myself. My name is Devin Klein and I have taken over for Dr. Lauren Heisinger, as the New Dentist Committee

Chair. I would like to thank Lauren for the time and effort she put forth to lead our New Dentist Committee the past 2 years. Lauren, Third District is lucky to have you and I look forward to seeing you at future NYSDA events!

As for some background on myself, I was born and raised in Suffolk County. I attended Loyola University Maryland for my undergraduate studies in Biology and then returned to Long Island where I received my DDS from Stony Brook School of Dental Medicine. I continued at Stony Brook to receive my Advanced Certificate in Orthodontics and Dentofacial Orthopedics as well as a Masters in Oral Biology and Pathology. I am now practicing in East Northport. I love exercising, watching Premier League Soccer and Formula 1, walking/running with my German Shepard Lava and fiancé, Hailey. My goal as your New Dentist Committee Chair is to be your liaison to organized dentistry. Please reach out to me with any questions, concerns or ideas so we can better serve you all as new dentists.

We have some great networking and educational events coming soon. On September 23rd, we are



having our <u>Summer Send Off</u> at Shubert Beach in St. James. This a great opportunity to get to know your fellow SCDS members and enjoy an afternoon on the beach! Your family and office staff are welcome, simply sign up <u>https://</u> <u>www.suffolkdental.org/calendar</u>.

On October 18th, Dr. Junaid Mundiya will be keeping us on our toes as we review how to prepare and address medical emergencies in

the dental office. You must register for these events and can do so using the this QR Code.



I look forward to serving as your

New Dentist Committee Chair! Please share any ideas or feedback with me via email at <u>contact@suffolkdental.org</u>.

Hope to see you at an event soon,

**Devin Klein, DDS** 

**SCDS New Dentist Chair** 

**{CONTINUED FROM Page 5}** nearly as large as a quarter with cauliflower granulations and crater edges with at least one sinus extending to bone, which is apparently roughened." The country was in the midst of the depression and did not wish to cause widespread panic with an announcement of requiring surgery. Therefore, he concocted a scheme for a secret surgery disguised as a vacation cruise on his friend's yacht. The surgeries affected his mouth but announcing he had two teeth removed kept the press from becoming suspicious.

Thanks to President Herbert Hoover, the White House had a dental office installed in the basement. With the busy time schedule a president needs to keep, he can't neglect his teeth nor can he wait for a dental appointment. The original office was simple. Today it has the latest equipment, digital X-rays, and everything you'd expect from a modern dental office.

Hope everyone had a great summer and I look forward to seeing you at an upcoming event soon.

Radha Sachdeva-Munk, DDS

President, Suffolk County Dental Society

### CLASSIFIED

#### Associate Dentist Needed

Large multi-specialty group practice is looking for topnotch Associate Dentists in Huntington, Mattituck, Medford, and Smithtown. Some weekend and evening availability is needed. Qualifications and Skills: DDS/ DMD from an accredited University and an active State Dental Board license. A personable chairside manner. Earning potential of \$200K+ annual income, Training to advance your career, Full-time employees also enjoy healthcare benefits, a company-sponsored 401(k), and malpractice reimbursement. Reach out to <u>tiffany@thesmilist.com</u> today!

#### **General Family Dental Practice for Sale**

Perfect opportunity to transition into a well established General practice of 35 years in a great location, just east of Huntington Village. 3 Operatories, mostly fee for service with some PPO's. CEREC Omincam with MCXL manufacturing unit. Sirona XG5 Pan, Schick and Dexis sensors. Cloud based patient management software. 631-974-1311

#### Home and Office for Sale

Great opportunity to own a Smithtown home with permitted Dental office space (all equipment available for purchase). This is a 4-bedroom home PLUS the 4room dental office. The permit is transferable to new owner as an owner-occupied home and practice. Please follow link for photos and details of this great property. Contact Traci Gazzo @ 631-838-6616 or email tgazzo@coachrealtors.com. Office Tour Here. Main Listing Here - MLS ID 3503484 - Coach Realtors

#### **Endodontist Needed**

Endodontist needed for an established large dental group practice in Levittown, New York. 3 + days a week. Experience preferred. Excellent opportunity for a recent graduate. Please send CV to: klcamhi@gmail.com or call 516-993-4062

#### **General Dental Practice for Sale**

Home office. North Shore of Long Island. Great visibility on local busy street. 3 operatories. FFS and PPO. 30-year established practice. Will sell as whole or practice separately. For more information, please e-mail <u>Taz827@aol.com</u>.

#### **Dental Practice for Sale**

General Practice in Professional Building. Hauppauge/ Smithtown. Three operatories. Fee for Service. Call/ text: 631-487-0386. \$90,000. See website for info and photos: <u>www.dentalpractice.info</u>

#### **Dentist Wanted - Commack**

Established General Dentistry Family Practice in Commack area expanding and looking for recent graduate for dental associate position 1-2 days weekly. Great potential for more days as well. Please contact Dona via

email: <u>dona@drgrillo.com</u> Fax: 631-462-4288 Call: 631-462-4266

#### **Dental Office For Sale - Stony Brook**

Great Opportunity - will sell Office +/or Charts -. New and Modern 4 ops / 5th plumbed. High Visibility and Signage. Computerized Digital, Waterlase MD Laser, 3Shape Trios Cad-Cam and Mill. Digital X-rays. New Chairs and Equipment. Gross 450k working only Part-Time (pre-covid gross 1.2M+ FT). 20yr high quality practice with excellent reputation and following. Willing to Sell office with equipment and practice separately as well. Asking 425K for quick Sale. TEXT for more Info 631-388-2227

#### **Dental Office for Sale or Rent**

The Stony Brook Medical Park, 2500 Nesconset Hwy, Bld 11-C, Stony Brook, NY 11790.Walk-in quality - perfect for one dentist or two dentists who will not practice at the same time. Three operatories: two doctors, one hygiene, 966 sq/ft with an equal size basement. Must be seen to be appreciated. If interested contact John Diana at johndianadds@optonline.net or 516-455-0695.

#### Practices or Records Wanted-Smithtown/ Mattituck

Privately owned dental practitioner seeking to buy charts or buy dental practices to merge into current locations. State of the art stand alone buildings providing Cosmetic, General and Implant dentistry. Retiring in the near future or in a couple of years. Want to give up administrative duties or negotiate another long lease and just practice dentistry, this may be a great opportunity. Willing to bring staff over. Call Michael Kampourakis DDS (917)698-4685.

#### **Endodontist Sought**

Endodontist sought for root canal therapy and diagnostic procedures at modern dental center in Lindenhurst, NY. One or two 8-hour sessions/ month. \$1400-1500/day. Must carry own malpractice for Suffolk County.

Email: <u>dlieberman@noitu.org</u> or call 631-225-1010.

# The Vital Role of Dental Associations in Paving the Way for Technological Advancements in Dentistry

The field of dentistry is experiencing a remarkable transformation driven by the rapid evolution of technology. The integration of cutting-edge innovations such as Artificial



Intelligence (AI), laser technology, ultrasound, Cone Beam Computed Tomography (CBCT), and robotics is revolutionizing dental practice. However, to truly harness the potential of these innovations and advocate for their inclusion in dental care, membership in dental associations is crucial.

To build the brighter future to Dental profession and ensure that our voices are heard the membership in Dental Society gives you endless opportunities.

Here are just a few:

## Staying Informed and Connected

Dental associations are not only valuable sources of information but also vital networks connecting professionals within the field. As technology evolves rapidly, staying informed about the latest advancements is paramount. Membership in a dental association ensures that practitioners have access to the most up-to-date information, research, and training opportunities related to technological innovations.

## Advocating for Technological Integration

Dental associations wield significant influence when it comes to advocating for technological integration in dental care. These organizations can represent the collective voice of dental professionals and negotiate with dental insurance companies to include coverage for innovative treatments and procedures. This advocacy is vital in making these technologies accessible to a wider patient population.

## **Education and Training**

Implementing advanced technologies in dental practice requires specialized knowledge and training. Dental associations often provide educational resources, workshops, and seminars tailored to the needs of their members. This facilitates the seamless adoption of technology, ensuring that dental practitioners are well-prepared to incorporate these innovations into their daily routines.

# **Professional Standards and Guidelines**

Dental associations play a pivotal role in establishing and maintaining professional standards and guidelines. When it comes to new technologies, they can set benchmarks for their ethical and effective use. By adhering to these standards, dental professionals can ensure the responsible integration of technology into their practice, enhancing patient safety and satisfaction.

## Lobbying and Advocacy

Membership in dental associations empowers practitioners to collectively advocate for the profession. These associations can lobby governments, regulatory bodies, and insurance companies to recognize the value of technological advancements in dentistry. This can lead to favorable policies, increased reimbursement rates for innovative procedures, and a more conducive environment for technological adoption.

## **Networking Opportunities**

Dental associations provide numerous networking opportunities, allowing practitioners to connect with peers, mentors, and industry leaders. Through these connections, members can gain insights into successful technology implementation strategies and share their own experiences, contributing to a collective pool of knowledge.

# Building a Brighter Future for Dentistry

Ultimately, membership in dental associations is not just about the present but also about building a brighter future for the profession. By actively participating in these organizations, dental practitioners can shape the direction of dentistry, ensuring that it continues to evolve in ways that benefit both professionals and patients.

In an era defined by rapid technological advancements, membership in dental associations is indispensable for dental professionals. These organizations provide the resources, advocacy, education, and networking opportunities necessary to effectively integrate cutting-edge technologies into dental practice. By joining forces, dental practitioners can ensure that their voices are heard, that innovative treatments are covered by insurance, and that the profession of dentistry continues to flourish in the digital age.

Together, through organized dentistry, dental professionals can build a brighter and technologically advanced future for their field.

Natalia Elson, DDS

15 Secretary SCDS



SCDS Members, join us November 15, 2023 for our In-Person General Membership Meeting at the Radisson Hotel Hauppauge - 110 Vanderbilt Motor Pkwy. **Dr. Brad Labrecque** will present the CE Program - Laser Dentistry – Greater Accuracy, Efficiency, ROI and Referrals. There is no charge for members! Scan the QR code to register, or the link on our <u>calendar</u> at www.SuffolkDental.org.

# Life is Short, Summer is Shorter

I read a retired member dentist once said that summer should get a speeding ticket. So many of us are very busy with activities and memorable vacations with our loved ones. It is a time to recharge, rejuvenate and come back stronger.



In early June, our Suffolk Delegation was very busy sorting through many resolutions at the Annual House of Delegate meeting in Saratoga Springs. Anthony Coumo was installed as NYSDA's president. Our own Paul Leary was inducted as treasurer. Two of the three people (Brett Kessler from Colorado : Craig Armstrong from Texas )running for this year's ADA president - elect also attended our meeting. Susan Doroshow from Illinois did not attend. ADA president George Shepley and the ADA Executive Director Ray Cohlmia also spoke at our meeting. Greg Hill, NYSDA's executive director continues his second year at the helm of our organization. We look forward to next year's House of Delegate meeting at Turning Stone Resort located in Verona, NY May 31- June 2 2024.

At the state level, we have been busy preparing for the upcoming annual House of Delegates session located in Orlando this year. Numerous reports and resolutions involving all aspects of our profession will be voted on. I assure all of you that your Suffolk County Delegates and alternates will be ready for the job.

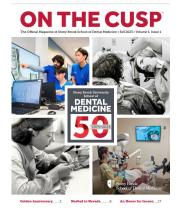
NYSDA has submitted a resolution to the ADA addressing Non-member dentists advertising as a Tripartite member on social media websites. I inform all of you that this originated from our own executive director Bill Panzarino. He has worked tirelessly over past several years to promote value in our organization . These non - paying members continue to receive the benefit of advocacy but should not represent themselves as members. We hope to pass the resolution and defend the ADA brand.

Remember that advocacy is our biggest value . It takes time, financial resources and a commitment by all of us to continue to defend our profession in Washington so that we may practice without untoward legislation or restrictions.

Lastly, Please thank all our state and national delegates for their unwavering support to attend these meetings when you see them. It is with their dedication that our profession continues to shine. Consider volunteering at our society. We encourage everyone to bring forward ideas and suggestions. Collectively, we can make a difference.

Guenter Jonke, DMD

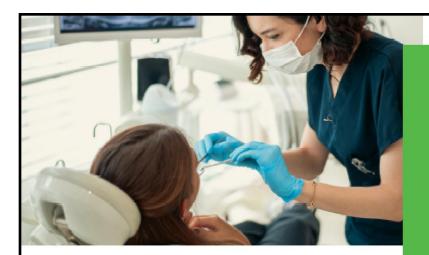
**Trustee New York State Dental Association** 



# Congratulations to the Stony Brook School of Dental Medicine on their 50th year!

You can check out the new Official Magazine of the Stony Brook School of Dental Medicine (ON THE CUSP) with this QR Code.





# You look after their health. We'll look after your finances.

# Why choose us?

- Up to 100% practice financing for loans up to \$12,000,000; plus working capital<sup>1</sup>
- Dedicated team of specialists averaging 15 years of healthcare industry expertise

### We specialize in:

- Practice buy-ins, buy-outs and acquisitions
- Equipment purchases
- Practice real estate, expansion, renovations and remodeling

Member FDIC, TD Bank, N.A. | <sup>1</sup>All loans are subject to credit approval. Some credit restrictions may apply. Other terms and conditions may also apply.

# To see how we can help your practice, call today.

Dave Barry, Healthcare Specialist 516-306-8821 david.barry@td.com tdbank.com/dental





America's Most Convenient Bank®



18

#### Third letter from the ADA Trustee to the NYSDA Components - September 2023 Trustee's Corner

As we reach the fall season, I would like to take this opportunity to thank all of you for letting me serve as your Trustee to the Second District. It has been a challenging and rewarding experience and I look forward to representing you over the next three years. Since my last correspondence, there has been a lot happening at the American Dental Association and I will try to give you as much information as possible. As many of you know, the California Dental Association's Board of Directors unanimously passed a proposal this past spring to put a resolution before the California House of Delegates that would allow their constituent/component members the option of joining the ADA, beginning in January 2025. After an intense and thoughtful debate through the summer, the CDA Board decided to recalibrate and not bring a resolution forward to the California House of Delegates this November.

It is critically important to understand the ADA Board of Trustees does not want to go down this road. We believe the Tripartite and the Power of Three is paramount to our accomplishments. The Tripartite has been in existence for 110 years and has been intimately associated with our success as an organization and a profession. Whether it is advocacy, science, continuing education or helping members succeed throughout their career journeys, the ADA is stronger when we are together. The ADA looks forward to increasing and promoting the value of membership to all dentists. We feel strongly it will be a better ADA in the near and distant future with the Power of three including the entire country.

Many members do not realize how much the ADA can help as you progress through your career. We are there for evaluating employment agreements. We also have debt management tools and can offer financial planning. A good number of us have taken advantage of the group insurance programs, including the life insurance and disability plans. The ADA can assist with physical and mental wellness, and we have a yearly meeting devoted to this topic. The ADAPT (American Dental Association Practice Transitions) program connects a large network of member dentists who are buying or selling practices, hiring associates or in the process of looking for new employment. All these wonderful services are available at your fingertips by contacting the American Dental Association or going onto ADA.org. We are also open to new suggestions from members if you feel it will help individual dentists, our association, and/or our profession. You can contact me anytime you would like. My information is at the end of this letter.

At my last correspondence with you, I discussed the dilemma of decreasing membership. The ADA is strongly looking at new solutions to counter this long-term trend. As we speak, a group is working on a new membership model. A tiered model framework is being developed over the next few months which will be shared with the state and local organizations soon after. The tiered membership model is scheduled to be completed by March of 2024. The Strategic Forecasting Committee and an Action group will be assisting with the intricate details of the plan. Our new information technology platform, Salesforce/Fonteva, will be launched in early July of 2024. This will allow us to use a new billing system in a much easier manner than by using our current system, Aptify. The billing process for the 2025 dues will be completed in October 2024 using the new platform and utilized by the end of the year.

The ADA Board of Trustees met in Chicago from July 30<sup>th</sup> until August 1<sup>st</sup>. I can report to you that your ADA is financially strong, even with the decrease in membership. Our non-dues revenue has helped keep us monetarily healthy. Our recent external audit report for 2022 received an unqualified opinion by KPMG. The ADA Board of Trustees will begin a new budgeting process to a 12-month, rolling mission-based budget, starting in November. It is expected that the transition to a mission-based budget will assist in identifying the need for cessation of certain programs due to those programs' ineffectiveness to generate metrics that support positive movement in supporting the ADA's strategic forecast. The ADA Board will be assisted along the way by Action groups from the Strategic Forecasting Committee, which is a committee of the ADA House of Delegates. This way the House has input throughout the entire year, instead of just during the annual meeting.

On March 24<sup>th</sup> this year, ADA President George Shepley was able to attend the White House Conference on Hunger, Nutrition and Health, at the White House in Washington, DC. Dr. Shepley created the ADA Task Force on Sugar, Nutrition and Diet, which has had a very productive year. They have met virtually several times, reviewing existing ADA policy on the three subjects. They also agreed to new recommendations concerning healthy foods, avoiding ultraprocessed foods and promoting access to potable water. Future ideas include educating dental students, prevention and patient education, more interprofessional education and an increase in dental research. The task force was approved for another year to have the Council on Scientific Affairs explore the feasibility of developing science-based guidelines to document the impact of added sugar consumption on oral health outcomes and to develop an action plan to educate the public on foods with added sugar consumption as it relates to oral and systemic health.

I would like to thank every one of you for your membership. As I mentioned, I have been honored to serve as the ADA Trustee for the Second District. My second year begins at the conclusion of the ADA annual meeting in Orlando in October. I wish all of you and your families the best in the coming months and I will be in touch with you with another Trustee's Corner in the beginning of 2024. If you need to contact me, my email addresses are <u>drrndowd@gmail.com</u> and <u>dowdb@ada.org</u>. My cell number is 716-510-3217. Sincerely, Brendan

#### Brendan Dowd, DDS

#### ADA Trustee, Second District



# **Maximize Your Practice Value with The Smilist**

Cash for your practice Freedom from administrative duties Increased new patient volume

Experienced partners

Leadership roles & opportunities



Call Thomas Passalacqua, Director of Business Development, for a 15 minute consultation.

> (516) 376-5504 thomasp@thesmilist.com

www.thesmilist.com/affiliate

