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**The E-Prescribe Evolution Part 1**

By Dr. Scott Cayouette, SCDA President



Since 2017 we have seen several opioid bills pass the South Carolina Legislature most recently H3728 and S136 collectively in May 2019. You may ask, so how did this evolve? We will have to go back to the 1st opioid bill from 2017 that was signed into law mandating the opioid CE requirement of 2 hours every 2 years. Then in 2018 there were 29 opioid bills that were introduced in both the Senate and House, only 8 were signed into law. Here is the compiled list of these bills that were signed into law:

- H3438 = Act 011 refers to the definitions of drug substitution to provide some clarity.
- H3822 = Act 166 relates to the process for making changes to controlled substance schedules so as to require the Department of Health and Environmental Control to notify the Code of Commissioners of additions, deletions and rescheduling of controlled substances.
- S302 = Act 185 refers to requiring the South Carolina school districts providing physical education course work on opioid abuse prevention in public schools. The course work will be controlled locally.
- H4117 = Act 212 relates to exceptions to confidentiality of data in the prescription drug monitoring program. This allows an exception for data to be release to the drug courts.
- H4487 = Act 216 mandates notification to the Code Commissioner of any drug schedule changes and it transfers enforcement from DHEC to SLED plus the corresponding transfer of agents to SLED.
- H3826 = Act 243 mandates written prescription for controlled substances must be on tamper resistant prescription pads.
- H4601 = Act 249 deals with opioid addiction counselors.
- Finally, S918 = Act 201 I will call this the "Opioid Omni-Bus Act" and I wanted to give you more detail on this Act since it impacts dentists the most. Let's breakdown Act 201 and SCDA's influence on the final outcome of the Act. The two biggest components to the final Act are as follows:
  1. The initial opioid prescriptions for acute pain management or for post-op pain management must not exceed a 7 day supply. There are several exceptions for diagnosed conditions. Also, you must consult the patient again for the same pain before you can renew, refill or write a new opioid prescription.
  2. Requires DHEC to develop and maintain as part of the prescription monitoring program to establish a system to provide a practitioner a prescription report card. The report card will show: the total number of patients receiving opioid medication for 30 days or more, the total number of patients filling prescriptions from 3 or more pharmacies, comparison of the practitioner's number of prescriptions issued per month by therapeutic class code, and several more details.

The biggest piece to this legislation that SCDA helped influence was the E-Prescribe mandate in the original bill from January 2018. This would have required immediate implementation of only prescribing opioids through electronic means once this bill was signed into law and there would be no grace period. Through testimony the SCDA was able to effectively have this component of the original bill removed completely. This would have impacted every dentist in South Carolina on June 1, 2018 negatively. Just the simple fact that there are over 20 dental practice management software programs and they are not standardized brings another level of concern. Dentists would have been scrambling to meet the

**Published by the  
South Carolina  
Dental Association**

**Design: Maie Burke**

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needs of this component if their software did not contain the ability to do "E-Prescribe." This was not as clear cut as the Legislators thought it would be so they agreed to remove this mandate knowing that we would see it again in 2019.

Fast forward to 2019, the E-Prescribe bill H3728 and S136 were introduced mandating that a practitioner shall electronically prescribe any controlled substance included in Schedules II, III, IV, and V unless otherwise exempted. Once again the SCDA testified that dentist in South Carolina will need time to make sure their software will comply with this bill. This led to the current law which will not go into effect until January 2, 2021. All of our SCDA members and dentist in South Carolina should thank our Legislative Chair, Dr. Thomas Edmonds, SCDA Lobby Team Capitol Consultants, SCDA Executive Board, SCDA Speaker of the House, Dr. Jim Mercer, SCDA Staff, and the SCDA Executive Director, Mr. Phil Latham for the collective efforts to effectively delay this E-Prescribe law until 2021. More to come!



Follow us on Facebook! We have posted pictures from our Conventions and DAD projects. You can save the pictures, tag yourself and share them with other friends on Facebook. Join our group today [www.facebook.com/scdental](http://www.facebook.com/scdental). You can also follow us on twitter @SCDentalAssoc!

## We are pleased to announce...

Dr. Andrew Spiguzza has acquired the Loris, SC practice of Dr. Wesley Teal.

Dr. Robin Turner of USDT is pleased to have assisted in this transition.



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## ADA Files Complaint about SmileDirectClub with Federal Trade Commission

By Dr. Jeffrey Cole, ADA President

The ADA is a strong advocate for the public and the profession. We are also strong advocates on the issue of direct to consumer orthodontic aligners. For that reason, the ADA has filed a complaint with the Federal Trade Commission (FTC) against SmileDirectClub, L.L.C. (SDC).

In compiling its citizen petition with the Food and Drug Administration, the ADA identified a number of advertising and marketing claims of SmileDirectClub. The ADA believes these are false and misleading, and constitute substantive deceptive acts under Section 5 of the Federal Trade Commission Act."

Therefore, on June 27, the American Dental Association (ADA) sent a complaint letter to the FTC's Bureau of Consumer Protection citing the following practices of SmileDirectClub that the ADA believes to be deceptive:

1. Informing customers they have recourse against SDC via arbitration when, in the same document, SDC hides a "small print" provision obligating the customer to waive any and all rights the customer "or any third party" may have against SDC;
2. Encouraging consumers to become customers by telling them individually and directly that SDC aligners will correct their overbite, underbite, and crossbite conditions or their "extreme" malocclusion, and then, when customers complain, SDC invokes other SDC documents that state its aligners cannot treat bite conditions at all and can only treat mild to moderate teeth misalignment, not "extreme" misalignment; and,
3. Claiming that SDC customers receive the same level of dental/orthodontic care as actual dental patients when actually SDC and its "affiliated dentists" provide virtually no care and, contrary to its prominent and repeated claims, SDC does not use teledentistry.

The ADA considers it our duty on behalf of the public to make the regulatory agencies aware of concerns with direct to consumer orthodontics.

We will continue to keep you apprised of developments.

*Reprinted with permission from the Message from the ADA President*

### Do you work for a Free Dental Clinic?

**The SCDA gets calls every day from patients looking for Free or Reduced Dental Care. We are trying to update our records with current clinics. If you know of any clinics in your area to help these patients, please notify Sue Copeland, [copelands@scda.org](mailto:copelands@scda.org) or 800-327-2598. Thank you for helping South Carolina residents Smile!**

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The South Carolina Board of Dentistry is now using CE Broker as its official electronic tracking system. As part of this partnership, the South Carolina Board of Dentistry has provided you with a *free* Basic Account with CE Broker.

## Tools available to Basic Account users:



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## Ready to activate your free Basic Account?

- 1 | Visit [www.cebroke.com/sc/account/basic](http://www.cebroke.com/sc/account/basic)
- 2 | Enter your license number
- 3 | Follow steps to complete your profile



### Want an upgraded account?

CE Broker is offering members of the South Carolina Dental Association an **exclusive \$5 discount** on any account upgrades. Use the discount code **SCDA5** to redeem this offer.

### Have questions about CE Broker?

Visit our online support center at [www.help.cebroke.com](http://www.help.cebroke.com), Live Chat or call us M-F 8am-8pm EST at 904-513-194, or email us at [support@cebroke.com](mailto:support@cebroke.com).

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HealthFirst has served dental offices for 50 years, and today the company helps more than 40,000 practices ensure they are practice ready. HealthFirst provides solutions that cost-effectively manage the complexities around medical emergency preparedness, infection control, medical waste and regulatory compliance.

The South Carolina Dental Association has endorsed HealthFirst for its emergency medical kits, which meet ADA guidelines medical emergency preparedness in dentistry. A variety of kits are available to support general dentists, specialists and oral surgeons.

HealthFirst helps practices reduce the burden of tracking and maintaining emergency medications by supporting customers with the Auto-Replenishment Service and OnTraq. HealthFirst's Auto-Replenishment Service uses smart automation to track the expiration dates of medications and replenish them before expiration. Dental offices benefit by maximizing the shelf-life of medications, lowering costs, saving time and gaining peace of mind.

When you purchase a HealthFirst emergency medical kit, you also get access to OnTraq, the practice readiness application, which reduces the risks, headaches and costs of emergency preparedness and regulatory compliance. OnTraq dynamically shows the status of your emergency medical kit and medications. You can rely on OnTraq for dashboards, reports and task management.

SCDA members are eligible for a 10% discount on the purchase of HealthFirst emergency medical kits. When shopping online at [healthfirst.com](http://healthfirst.com), apply the promo code "ADAMEMBER" at checkout, or call 888-963-6787.



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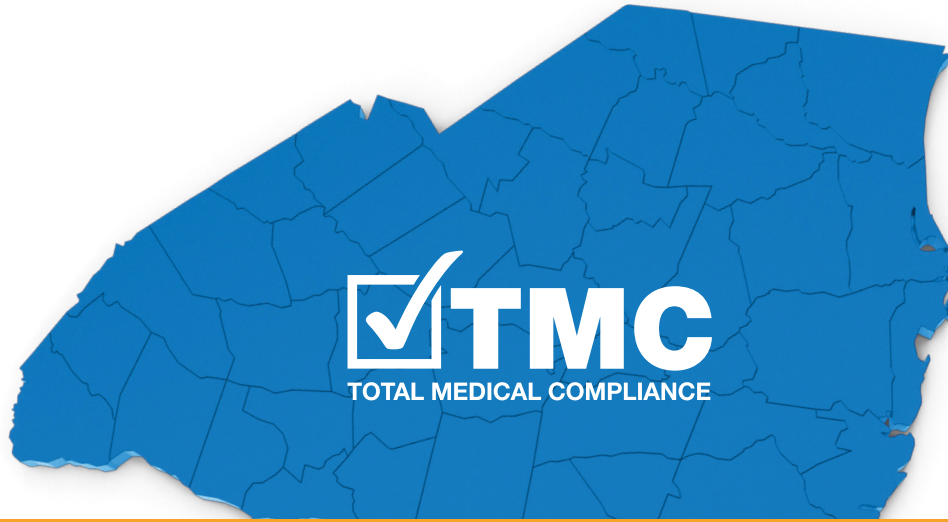
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## Guidelines for Emergency Medical Kits for Dental Offices

By Healthfirst, an SCDA Endorsed Company

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When a life-threatening emergency happens at a dental practice, dentists and their staff must be prepared with the necessary medications and appropriate training to quickly respond. **Learn what standards and guidelines determine the emergency medical kit and supplies most appropriate for your dental office.**

Standard of Care for Dental Emergency Medical Kits Medical emergency preparedness guidelines are based on the concept of “standard of care” which is the general consensus of professional groups including the American Dental Association, Journal of the American Dental Association (JADA), American Association of Oral and Maxillofacial Surgeons (AAOMS), and dentistry thought leaders such as noted dental anesthesiologist and professor emeritus Dr. Stanley Malamed. Standard of care represents the professional expectation of dental office medical emergency preparedness based on practice type, patient profile, location, and emergency response training.

### What Should an Emergency Medical Kit Include?

When determining what belongs in an emergency medical kit, Dr. Malamed recommends asking three questions:

- What do I need in order to offer the highest level of care possible?
- How do I pass an inspection (for example, by a state dental board or an insurance provider)?
- How do I protect myself in a lawsuit?

Answers will vary based on your practice type and location, but it is always important to follow best practices to choose the drugs and equipment necessary to satisfy all three questions.

### Six Core Medications for Basic Kits

Both the ADA and JADA have published guidelines for emergency medical kits for general dentistry. Dr. Malamed has published clear directives and authored a well-known textbook, “Medical Emergencies in the Dental Office.” This industry-wide expert consensus calls for six drugs in a basic dental emergency medical kit:

- Epinephrine 1:1,000
- Albuterol
- Diphenhydramine (injectable)
- Aspirin
- Nitroglycerin
- Glucose

In addition to the six kitted drugs, members should also be prepared with a portable oxygen setup capable of delivering positive pressure ventilation. The HealthFirst Medical Advisory Board, including Dr. Malamed, recommends the addition of a seventh drug, naloxone (often sold under the brand name NARCAN®) as a result of the opioid crisis.

### State Dentistry Board Regulations

Dental practices are licensed and governed by individual state dentistry boards and not the federal government. State standards often, but not always, specify required equipment, medications, and training primarily based on the level of sedation the dentist uses. Some states treat guidelines such as the ADA Guidelines for Use of Sedation and General Anesthesia or the AAOMS Office Anesthesia Evaluation Manual as absolute requirements that must be met in order for the dentist to be issued a sedation permit.

State requirements vary widely regarding the medical emergency drugs, equipment, and training necessary for general anesthesia. The general trend is that the more sedation used, the more likely the practitioner will need to have the medications, training, and equipment necessary to perform Advanced Cardiac Life Support (ACLS) and intubation.

To meet your state’s requirements for standard of care, include in your emergency kit each medication and piece of equipment that your training qualifies you to treat. Consider if your state defers authority to another body for requirements, what level of sedation you practice, if you are a member of AAOMS, and

# Expert Guidelines for Medical Emergency Preparedness

## SM Series Emergency Medical Kit

The HealthFirst SM Series emergency medical kit includes essential medications to help manage common medical emergencies.

### Epinephrine

Used to treat anaphylaxis resulting from severe allergic reactions.

**Auto-injector:** Is important for rapid, initial response.

**Back-up injection:** In case the patient has a biphasic reaction, the second injection can be prepared after administering the first injection.



### Nitroglycerin

Coronary vasodilator used to provide relief from angina. Nitroglycerin is administered as a lingual tablet or spray.



### Albuterol

For an asthmatic attack.



### Ammonia Inhalants

Assist in improving consciousness for people who have fainted (syncope).



### Diphenhydramine

Used to treat non-life-threatening allergic reactions.



### Glucose

Used to treat diabetic or hypoglycemic patients during a blood-sugar-related emergency.



### Aspirin

Administered as part of the MONA protocol when myocardial infarction is suspected.



### Naloxone (NARCAN®)

An opioid antagonist used to reverse the effects of opioids.



## Aligning with the experts

The SM Series emergency medical kits, with the addition of oxygen, support general dentistry guidelines for emergency medications from these experts:

### Dr. Stanley Malamed, D.D.S

Emeritus Professor of Anesthesia and Medicine at the Herman Ostrow School of Dentistry of USC in Los Angeles

Diplomat of the American Dental Board of Anesthesiology

Source: Malamed, Stanley F. (2015). Medical Emergencies in the Dental Office, Seventh Edition. St. Louis, MO: Elsevier.

### ADA Council on Scientific Affairs

Source: ADA Council on Scientific Affairs (2002). Office emergencies and emergency kits. JADA, Vol. 133 (March 2002), 364-365.

### JADA – the Journal of the American Dental Association

Article authored by Dr. Morton Rosenberg - a professor, Oral and Maxillofacial Surgery, and head, Division of Anesthesia and Pain Control, Tufts University School of Dental Medicine, and an associate professor of anesthesia, Tufts University School of Medicine.

Source: Rosenberg, M. (2010). Preparing for medical emergencies: The essential drugs and equipment for the dental office. JADA, Vol. 141 (May 2010), 145-195.

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if your accreditation requires you to have any specific equipment at hand. If in doubt, contact your state dental board.

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- SM basic emergency medical kits are designed so the general dental practice can be prepared for medical emergencies and compliant with state regulations and the standard of care.
- SM-Z emergency medical kits offer advanced organization and mobility, featuring essential medications to meet the standard care. The kit is on wheels, with a telescoping handle, and places to store an AED and/or portable oxygen cylinder.
- Mobile ACLS® Emergency Medical Kits help provide dental office medical preparedness where ACLS response may be required.

All kits align with recommendations from the American Dental Association (ADA), Journal of the American Dental Association (JADA), and the HealthFirst Medical Advisory Board.

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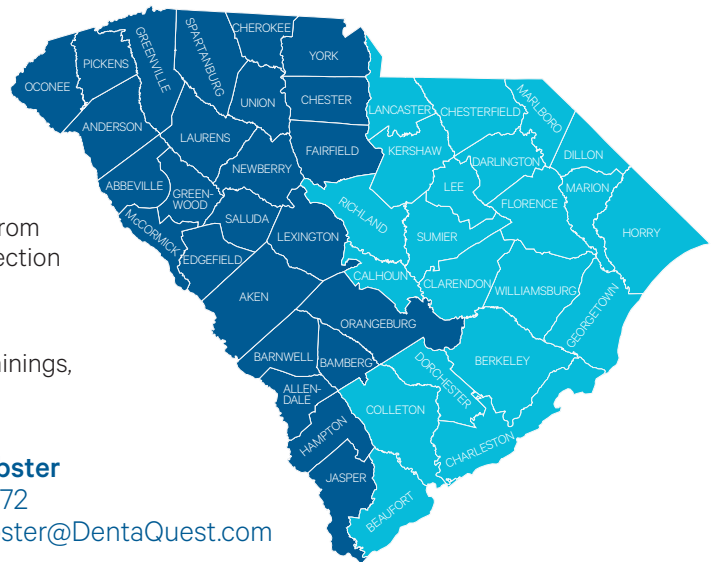
DentaQuest manages the Healthy Connections dental program. We greatly appreciate the contributions of providers. Our provider web portal makes it easy for you to submit claims and authorizations, check member eligibility and more.

DentaQuest is pleased to offer a series of educational webinars on the second Wednesday of every month from noon to 1 p.m. EST. Check the "Related Documents" section of your web portal for more information.

For more information on the South Carolina Healthy Connections Medicaid Dental Program or provider trainings, contact a provider partner.

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July 15, 2019

## MEDICAID ALERT

**TO: All Providers**

**SUBJECT: 2019 Provider Revalidation: Group 1**

The South Carolina Department of Health and Human Services (SCDHHS) is beginning 2019 provider revalidation.

In the [bulletin dated April 20, 2015](#), providers were informed their enrollment information must be revalidated, per the Centers for Medicare and Medicaid Services (CMS). To avoid risk of termination in the SCDHHS Healthy Connections Medicaid program, impacted providers must complete and submit an enrollment application 30 days from the date of their official revalidation notification letter. Providers **should NOT** begin the revalidation process until they receive notification. The notification contains pertinent information needed to start and complete the revalidation process.

In addition, the enrollment application fee is **ONLY** applicable to providers that CMS has identified as institutional providers. The application fee must be collected before a revalidation provider enrollment agreement is approved, unless the provider is already enrolled in Medicare, enrolled in another state’s Medicaid or Children’s Health Insurance Program (CHIP) program or has submitted and received approval for a Hardship Waiver request. South Carolina Healthy Connections Medicaid recognizes and enrolls the following institutional providers:

Ambulatory Surgery Centers, Community Mental Health Centers, Comprehensive Outpatient Rehabilitation Facilities, Durable Medical Equipment, End Stage Renal Disease Facilities, Federally Qualified Health Centers, Home Health Agencies, Hospices, Hospitals, Independent Clinical Laboratories, Pharmacies, Skilled Nursing Facilities and Rural Health Clinics.

**The 2019 revalidation process for Group 1 begins July 29, 2019, and ends Aug. 26, 2019.** Group 1 consists of selected providers listed in the provider groups below.

Provider Revalidation 2019: Group 1		
Inpatient Hospital	Outpatient Hospital	Chiropractor Group
Dental Group	Optician Group	Optometrist Group
Physician Group	Podiatrist Group	Home Health
Hospice	Medical Clinics	Nursing Home
Pharmacy	Other Medical Professionals	Individual Chiropractor
Individual Dentist	Individual Optician	Individual Physician

Continued on Page 16

## Save the Date!

Piedmont District Meeting  
September 13, 2019  
Dr. John Comisi and Karen Comisi- "Energize Your Practice"  
*Poinsett Club- Greenville, SC*

Central District Meeting  
September 13, 2019  
Dr. Rico Short- "Relax...Don't Extract"  
*Cooperative Conference Center- Columbia, SC*

Coastal District Meeting  
October 4, 2019  
Gigi Meinecke- "A Facelift For Your Practice"  
*The Harbour Club- Charleston, SC*

Pee Dee District Meeting  
October 11, 2019  
Dr. Brian Sang- "Considerations in Functionality Based Esthetics"  
*Florence Country Club- Florence, SC*



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Provider Alert/Revalidation Group 1

Individual Podiatrist		
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Ambulance	Durable Medical Equipment	Laboratory
Mental Health & Rehabilitation	Other Medical Professionals (Physical Therapists)	Physician Group (Physical Therapists)
Independent X-Ray		

For more information on the revalidation process, please visit <https://www.scdhhs.gov/revalidation>.

Thank you for your continued support of the South Carolina Healthy Connections Medicaid program.




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2000 MUSC graduate with SC license in good standing. **Seeking associate opportunity.** Prefer Columbia, but will consider Greenville or Charleston. Available immediately. I have been treating a high caries risk population since 2005 and am comfortable with all restorative procedures. May leave a message by e-mail [spitz5150@yahoo.com](mailto:spitz5150@yahoo.com) or 803-348-1795

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**Volunteer at the Helping Hands Dental Clinic** (Georgetown). Th 5:00 pm. Tracy at 843-527-3424 or [acut.hhands@gmail.com](mailto:acut.hhands@gmail.com).

**Columbia** dental practice seeking highly motivated associate who desires income growth. Send resume to [james@garnersferrydentistry.com](mailto:james@garnersferrydentistry.com)

**Department of Corrections** is in need of a dentist licensed in SC to serve our inmate population. Located at our Broad River Campus in Columbia. Schedule is from 7am-3pm. Great state benefits. To join our team, contact Lindsey Mitcham: 803-896-8532.

Creston Dental & Braces-Seeking **Associate Dentists** both FT/PT for opportunities in Charleston, Rock Hill, Columbia, Anderson, and a traveling role. Earn daily guarantee up to \$825/DAY + up to \$20K sign-On bonus/\$500 month student loan repayment/relocation/full benefits! Contact Renee Baron today at (404) 862-9685 or [rbaron@hunterspence.com](mailto:rbaron@hunterspence.com).

Large group practice seeking **associate dentist.** Positions in Indian Land and Rock Hill. Competitive/excellent pay for qualified candidate. Experience preferred. State of the art facility. Must have great work ethic, excellent skills, good chair-side manner. Email CV [smilingdds1@gmail.com](mailto:smilingdds1@gmail.com)

**Associate Dentist** needed in Chapin/Lake Murray area part and full time position needed in privately owned, fee for service practice. Potential buy-in opportunity available as well. If interested in full time or part time work, please send resume to [southcarolinadentist7@gmail.com](mailto:southcarolinadentist7@gmail.com).

Looking for **dentist** to expand our staff at growing dental group. 4-5 days per week in St. George/Santee. Prefer to live within 25 miles of practice. 6 dental hygienists/14 op practice. Contact 843-560-2226 or [drgarris@bellsouth.net](mailto:drgarris@bellsouth.net)

**Dentist: Associateship/partnership** Our family owned and operated group practice in Columbia is seeking a General Dentist interested in associateship, working independent and/or partnership model. Financial opportunity potential \$400,000+. Please email resume to [dentist@admcpmail.com](mailto:dentist@admcpmail.com) or call Ms. Kimberly 267-434-9786.

Hunter and Spence a Dental Recruiting and Consulting company is currently seeking **FT and PT Oral Surgeons, Endodontists, Orthodontists, Pedodontists, Dental/Medical Anesthesiologists and General Dentists** for our clients in SC and GA. Visit us at: <https://www.hunterspence.com/> Emily Platto (770) 508-6810, [eplatto@hunterspence.com](mailto:eplatto@hunterspence.com)

**General Dentist** needed full time in a practice 20 minutes outside of Columbia. Daily rate of \$650 guaranteed or 35% of production whichever is greater. Please contact me at [jobs29003@gmail.com](mailto:jobs29003@gmail.com) if interested.

**FT or PT Oral Surgeons** needed in SC! Offices in: Rock Hill/Anderson/Greenville/Columbia/Sumter/Orangeburg \*up to \$2K daily guarantee! We are seeking doctors with a passion for educating patients about dental health. Compassion and a strong desire to care for underserved families. <https://www.hunterspence.com/> Emily Platto (770) 508-6810, [eplatto@hunterspence.com](mailto:eplatto@hunterspence.com)

**Full Time Dentists!** Mid America Health is seeking Full Time Dentists! These general dentist positions offer set schedules and a non-traditional setting. We offer paid time off and paid holidays with benefits available! SC Dental License and DEA required. Malpractice provided. Apply today [www.mahweb.com](http://www.mahweb.com)! \$1000 hiring bonus available!

Part time **Pediatric or General Dentist** that likes treating children-Excellent opportunity to join our incredible pediatric dental team. The office has all the latest technology & this is not a corporation so no one will be looking over your shoulder. Guaranteed daily rate or a percentage of collections whichever is greater. Contact [rellis@kidsfirstdentalsc.com](mailto:rellis@kidsfirstdentalsc.com).

D4C Dental Brands is currently hiring a **Pediatric Dentist** for positions in SC. We are dental specialists owned practices looking for support for one of our locations in Charleston. Our offices are child friendly, fun and committed to quality dental care. We offer benefits and competitive compensation. Visit us online [d4cdentalbrands.com](http://d4cdentalbrands.com).

**Columbia General Dentist** opening: annual compensation from \$200,000 to \$250,000. Possible sign on bonus or relocation allowance, equity-ownership track potential. DDS or DMD from a school accredited by Commission on Dental Accreditation (CODA) and American Dental Association. Contact [recruiting@capitalcitydentistrysc.com](mailto:recruiting@capitalcitydentistrysc.com).

**Florence General Dentist** opening: annual compensation from \$200,000 to \$250,000. Possible sign on bonus or relocation allowance, equity-ownership track potential. DDS or DMD from a school accredited by Commission on Dental Accreditation (CODA) and American Dental Association. Contact [recruiting@brightstartdentalsc.com](mailto:recruiting@brightstartdentalsc.com).

We are seeking a full time **dental associate** in Myrtle Beach to establish long term relationships with staff and patients. Compensation is 35% of collections. All other terms of employment are negotiable. Must have at least 5 years of experience or have completed a residency. Must be compassionate and work well with children. [bggy6cbh@gmail.com](mailto:bggy6cbh@gmail.com)

White Knoll Lexington/Northeast Richland opportunity for an **associate with buy in** option. Fast growing area with modern new construction and equipment. Email [pgoose@gmail.com](mailto:pgoose@gmail.com)

Seeking PT **Oral Surgeon** for established, multi-specialty practices in the greater Greenville area. Full scope OMS treatment options for majority of PPO/FFS patients. Competitive compensation package with complete business and operational support team. Contact Whitney Schemmel at [whitney.schemmel@dentalonepartners.com](mailto:whitney.schemmel@dentalonepartners.com) or [visit dentalonejobs.com](http://visit.dentalonejobs.com).

ISO experienced, **Associate Dentist** to work independently 1-3 days per week. 35 miles outside Charleston, SC. Looking for stable, reliable looking-term associate for small, rural beach town practice. Must be proficient in molar endo. [seannamattison@gmail.com](mailto:seannamattison@gmail.com)

Senior Dental Care is seeking a part-time, per diem, dentist for **Anderson, SC** and surrounding areas to provide on-site dental care to residents in nursing homes. Visit <https://jobs.lever.co/myseniordentalcare/82e34ca9-99-cc-4293-af2f-ee71ff4ca7e3> to apply.

We are looking for a General Dentist in Rock Hill, SC. This is a full time opportunity, earn, serve patients with highest standard, care in a state of the art facility. Many other benefits. 22 years at the same locations. Flexible timing options. [Apex\\_dental@outlook.com](mailto:Apex_dental@outlook.com).

### **Positions Available- Staff**

We are looking for a **Hygienist** ready to create memorable patient experiences. Our Hygienists are responsible for delivering direct dental care to patients under the general supervision of a Dentist. The ideal candidate will love working with kids (they make up 80% or more of our patient base). Contact [rwhitlow@benevis.com](mailto:rwhitlow@benevis.com).

**Front desk/insurance coordinator** in Lexington- FT working Monday-Thursday. Office currently running Dentrux software. Salaried position with benefits. Must have experience with front desk administration. Contact [jodi@drssmithandrobinson.com](mailto:jodi@drssmithandrobinson.com).

We are looking for a new team member with **dental assisting** experience. We treat a wide variety of patients using all general practice procedures. Please email your resume with any questions about the position [bggy6cbh@gmail.com](mailto:bggy6cbh@gmail.com) (references preferred).

### **Practices/Office Space Available**

**Satellite dental office;** 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom and HVAC included. Ready to move to your location. \$25,000 OBO call 803-617-8701.

Office for rent in **Surfside Beach**, for afternoon hours starting at 2:00 or 3:00, Monday-Saturday. 5 operatories, reception, waiting room, lab, lounge, fully equipped. Contact [office@dunesdentalservices.com](mailto:office@dunesdentalservices.com).

**Pee Dee Region, SC-** Well-established Orthodontic office located on prime real estate. Consistently producing \$830,000 per year, this spacious office has one private treatment room along with a large bay with 5 chairs. The real estate is valued at \$335,000. Contact Henry Schein Professional Practice Transition Sales Consultant Courtney Howell Robinson, 843-324-0703, [courtney.robinson@henryschein.com](mailto:courtney.robinson@henryschein.com). #SC117

General practice for sale in **Pee Dee Region**. Attractive, renovated facility, 3,500 sf with 8 ops (3 used for hygiene). Excellent streetside visibility. Steady new patient flow even with limited marketing. 2019 income projected to be \$1M+. Contact McGill & Hill [transitions@mcgillhillgroup.com](mailto:transitions@mcgillhillgroup.com).

100% FFS in **Clemson Area**- well-established practice is in a highly desirable area. The office is in a stand-alone building that will allow for continued growth. The practice has gross collections of almost \$500K. The office has 7 modern ops with computers in each room. SC-5927 Contact AFTCO 800-232-3826.

**Summerville:** buy-in opportunity- 40-year-old-practice is currently grossing over \$1M. The senior doctor is looking for a motivated, experienced dentist to join this practice as a 50% owner. The up-to-date facility includes 7 ops, digital X-ray, digital pan, CEREC, and paperless using Eaglesoft. SC- 5948 Contact AFTCO 800-232-3826.

**Spectacular GP for sale** in SC. Real estate available for purchase separately. State of the art office. High profitable practice. Please contact Mike at [mike@encompass-ihc.com](mailto:mike@encompass-ihc.com) for more information.

Office space for lease **Columbia/St. Andrews**. 4 operatories plus office space. Call or text 803-530-9321 for more information. Great opportunity! View today!

Million dollar practice in **Charlotte area**- This is a phenomenal general practice located in a highly desirable area that is growing towards \$1M in collections. The modern office has 5 equipped ops and 3 additional ops that are ready to be equipped for an expansion. SC-5972 Contact: AFTCO 800.232.3826

### **For Sale**

**For Sale:** Dental equipment chairs, units, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and handpieces. Any and all things dental call 843-697-7567.

For Sale: **I-CAT- 2008 Gendex GX-CB500**. This unit is in good working condition and was recently pulled from service and professionally de-installed. \$35,000 contact [charles@mstxs.com](mailto:charles@mstxs.com) or 843-697-7567.

For sale: **Dental equipment** including but not limited to: Plan Meca ProMax 2D pan/ceph, Airtec Airstar-22 compressor, chairs, units and hand pieces. All items like new, used less than 6 months at satellite location. Call 864-585-8709 for complete list and details.

# Reinvest



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