



## Dr. Franklin G. Mason 1924-2019

By Gene Atkinson, SCDA Historian

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The SCDA has lost one of its most outstanding members. Dr. Franklin Mason died on Friday, January 11, 2019. He had just recently celebrated his 94th birthday and his retirement at a large gathering in Mullins in December. Additionally Dr. Mason was honored for his many years of service to his patients as well as the profession of dentistry with a Presidential Proclamation at the December 7, 2018 SCDA House of Delegates. He practiced dentistry in Mullins for 65 years and served in many leadership roles in the South Carolina Dental Association during his outstanding career.



Dr. Franklin G. Mason can indeed be called the "marathon man." As a runner he ran in 120 marathons in his career. As a dentist he practiced for over 65 years!

Dr. Frank Mason was born in 1924 in Mullins, South Carolina to Dr. Edison Issac and Mary Gasque Mason. Dr. Mason has followed in his father's footsteps, as he was a dentist also. Dr. Mason graduated from Mullins High School in 1942 and from Clemson College in 1949. His dental education was obtained at Emory University's School of Dentistry, where he graduated in 1953. Dr. Mason then established his practice in general dentistry in his hometown of Mullins upon his graduation.

When Dr. Mason graduated from high school in 1942, he volunteered to serve in the United States Army due to World War II raging across the globe. He served on active duty from 1943 to 1946. In 1944 Dr. Mason was accepted into engineering Officer Candidate School. Upon completion of that, he received his parachute training in 1945 and then served in the Philippines as well as the occupation of Japan until 1946 when he returned home and attended college at Clemson.

Dr. Mason has served dentistry in many capacities through the years. He was president of the Pee Dee District Dental Society from 1959 to 1960. Dr. Mason had the distinction of serving as the president of the entire South Carolina Dental Association from 1965 to 1966. Additionally Dr. Mason served as a Delegate to the American Dental Association House of Delegates from 1967 to 1969. In 1972 he spearheaded the SCDA programs to celebrate National Children's Dental Health Week. Dr. Mason has served as an advisor to the Florence-Darlington Technical College's Dental Assisting Program from 1966 to 1974. In services to the College of Dental Medicine at MUSC, he has been a guest lecturer there over the years.

Along civic endeavors, Dr. Mason has served with the following: Chairman, Boy Scout Finance Campaign, Chairman, Mullins United Fund, member of the Mullins Chamber of Commerce, member Marion County Progress Committee, Editor, Mullins Centennial program in 1973, charter member of the Mullins Golden Leaf Festival in 1982, and organized and directed the Lions Club "Run for Sight" program for 33 years.

Dr. Mason has been an active member of the Mullins Lions Club since 1953. He served as the Lions' president from 1958 to 1959 and has been their Bulletin Editor from 1959 to the present. Additionally he served as the Lions Club Secretary for over 50 years. Within Lions District 32-C, he was their District Governor from 1967 to 1968. Statewide, Dr. Mason was president of the South Carolina Lions Charitable Services from 1978 to 1979 and was president of the

Continued on Page 2

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S.C. Lions Eye Bank from 1984 to 1985. From 1988 to 1990 Dr. Mason was a Lions Club International Director, the second highest office in Lions International, and in this office he visited 35 states and 8 foreign countries as a Lions ambassador.

Dr. Frank Mason has been the recipient of numerous honors and awards throughout his life. In 1941 he was the first Boy Scout in Mullins to attain the Eagle Scout level. Dr. Mason was awarded the "Young Man of the Year" by the Mullins Jaycees in 1959, the "Pee Dee Man of the Year" in 1960 by the Florence Morning News, and the "Dentist of the Year" by the Pee Dee Dental Assistants' Society in 1971. In 2012, the South Carolina Dental Association presented him with a "Presidential Citation," and in 2014, the South Carolina section of the Pierre Fauchard Academy awarded him their "Dentist of the Year."

Dr. Mason has received many honors from the Lions Club International: the Mullins Lions Club "Lion of the Year" in 1980, the "South Carolina Lion of the Year" in 1978. The Lions Melvin Jones Fellow in 1988, and the Lions International Ambassador of Goodwill in 1990. In 2008 the S.C. Lions Foundation named the "Dr. Franklin G. Mason Fellowship" in his honor.

As far as hobbies are concerned, Dr. Mason began his career as a long distance runner at the age of 58. He has run 740 races of various distances, with over 400 first place age awards. Dr. Mason ran his first marathon at age 60, and he has competed in 120 full marathons altogether. He ran his fastest marathon at age 67 with a time of 3 hours and 24 minutes. Dr. Mason ran his last marathon at the impressive age of 85. Altogether he has run a total of over 53,000 miles racing and training through the years. Today he still holds 10 state age group records—all since age 75. Additionally Dr. Mason was awarded the "South Carolina Runner of the Year" in 2002 for his many successes running in races throughout the state and nation. In tribute to his outstanding running career, Dr. Mason was inducted into the South Carolina Runners Hall of Fame in 2001.

From a charitable standpoint, Dr. Mason has used some of his marathons as fundraisers, and as a result, he has raised over \$100,000 for the state and international foundations of the Lions Club. For 33 years he has served as the Director of the Lions Club "Run for Sight" races.

As a devout Baptist, Dr. Mason has been a member of the Mullins First Baptist Church for over 80 years. He has been a Deacon since 1953 and was the Deacon Chairman in the years 1973, 1974, 1975, 1978, and 1979. Additionally Dr. Mason has served as a Sunday School teacher, the Sunday School Director for eight years, Chairman of the Finance Committee on four separate occasions, a member of three major Building Committees, the Director of Vacation Bible School from 1959 to 1965, and the Moderator of the Marion Baptist Association from 1960 to 1962. Through the years Dr. Mason has been on 35 foreign mission trips that included 8 different countries.

Dr. Mason has served as a Trustee for 20 years at Baptist College, now known as Charleston Southern University. For his many years of service to the school, as well as mankind, Dr. Mason was awarded an honorary Doctor of Humanities degree in 1980.

Dr. Mason married the former Lucy Reams in 1947, and they had four daughters: Mary Lydia Mason King, Lucy Anne Mason Bridges, Deborah Lynn Mason Strickland, and Frances Elizabeth Mason Hayes. Dr. Franklin Mason has truly been an inspiration for his fellow dentists and for mankind. He actively practiced dentistry into his 90s, not to mention volunteering for the SCDA DAD projects every year that provided free dentistry for indigents across the state.



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## Managing Medical Emergencies

By Phil Latham, SCDA Executive Director



Phil Latham

A recent survey by the American Dental Association's (ADA) Council on Dental Practice (CDP), revealed that the most commonly occurring medical emergencies requiring medical treatment that occur in dental practices are:

- syncope
- epinephrine reaction
- postural hypotension
- mild or moderate allergic reaction
- physical injury requiring First Aid
- hyperventilation
- seizures

While only a small percentage of dental patients experience a medical emergency while at the dental office, it's important for you and your team to be ready to respond in the event one does occur. Following these tips can help protect your patients, and your practice, in the unlikely event that a patient does experience a medical emergency in the practice.

It's a good idea for every dental practice to have a plan that can guide staff responses to medical emergencies in the dental practice. The tips below can help you develop, or update, your practice's patient medical emergency response plan.

Identify which staff members are certified in Basic Life Support (BLS) as offered by the American Heart Association or the American Red Cross and which are certified in cardiopulmonary resuscitation (CPR). Confirm that all certifications are current and develop a schedule to assure that all certified personnel receive the training needed to retain their certifications.

Regularly offer all personnel updated training on responding to medical emergencies. Common training methods include:

- reviewing written materials
- having live training by an outside presenter
- conducting in-house training exercises
- using drills or simulated events
- participating in online training

Maintain a log or record that documents the medical emergency response training that staff received. The log should detail:

- the date the training occurred
- which staff members participated in the training
- the method or type of training, including the name and any credentials of individuals conducting live training sessions
- the results of any assessments performed as part of the training

Maintain a current inventory of any ancillary items that might be used in the event of a medical emergency. Some examples include:

- oxygen
- an Automated External Defibrillator (AED)
  - Determine whether your patient population warrants having pediatric pads for the AED
  - Make sure staff are trained to use an AED
- an emergency first aid medical kit, with or without drugs
- If your medical kit contains medications, such as epinephrine auto-injectors, it's a good idea to have a system set up to ensure that medications are not expired and to have a schedule for replacing any medications before they expire.

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## The 80 Million Dollar Settlement: What you as SCDA Members Need to Know

By Scott Cayouette, SCDA President



Dr. Scott Cayouette

When we discuss the “dental team” in regards to practicing dentistry it consists of the dentist, dental assistant, dental hygienist and your faithful dental laboratory. Any one of us dental professionals could argue that the dental supply companies could be also a necessary piece to the “dental team.” Dental supplies are critical to patient care on all levels whether we are discussing a general or specialty practice. We as practitioners use dental supplies every single day when we treat patients. My dental practice has a wonderful relationship with our dental supply representative and their company. When I opened my [ADA Morning Huddle](#) email on January 11, 2019 titled “Court Approves \$80M Settlement in Class Action Lawsuit Against Dental Companies,” I was stunned. Of course, my curiosity arose and I read the article. Subsequently, I thought that you as SCDA Members should know the facts as published by the ADA and the United States District Court for the Eastern District of New York.

In the public court document, the plaintiffs number is around 9 and the defendants are: Henry Schein, Patterson, Benco and co-conspirator Burkhart Dental Supply. The defendants or dubbed “Cartel Members” were alleged to have violated the Sherman Antitrust Act. The allegations range from: agreement to not to compete on pricing and price fix on dental supplies and equipment, charge over inflated pricing on dental supplies and equipment, “no-poach” agreement, and engage in boycotts of state dental trade associations, dental practices, and targeting innovative discount dental supply models from August 31, 2008 and March 31, 2016. Besides the plaintiffs in this lawsuit there could potentially be over 142,000 dental offices and dental laboratories that will be eligible to participate in the class action lawsuit. There are numerous dental products and dental equipment that are named in the lawsuit such as: gloves, face masks, imaging devices, instruments, toothbrushes, anesthetic solutions, dental chairs, etc.

On January 8, 2019 Judge Brian M. Cogan of the Eastern District Court of New York released the preliminary approved settlement details in which it is clear that any person or company that purchased dental products and equipment directly from Henry Schein, Patterson, Benco, and Burkhart between August 31, 2008 and March 31, 2016 will be eligible to participate in the class action lawsuit. Here are some notable dates for the administration of the settlement:

- February 22nd- Commencement of direct notice and publication notice to the class
- April 18th- Deadline for class members to opt out of the class or object to the settlement
- May 3rd- Submission of motion and memorandum in support of final approval of the settlement and any responses by the parties to any objections filed by class members
- May 22nd- 10 am EST Fairness hearing
- September 19th- Claims hearing

Once the class action lawsuit is finalized, the law firms will establish a website to explain the terms of the settlement and the process for making a claim. Also, a dentist who believes they are entitled to participate in the suit, will be able to contact the law firm. The ADA Legal Division warns that third party companies offering to help collect the settlement money on the dentist’s behalf are really not necessary and may take up to 20% of the settlement money. As members of the SCDA and ADA please pay attention to any ADA updates on this subject matter and by all means do your own “homework” to stay up to date with any law firm or court announcements.



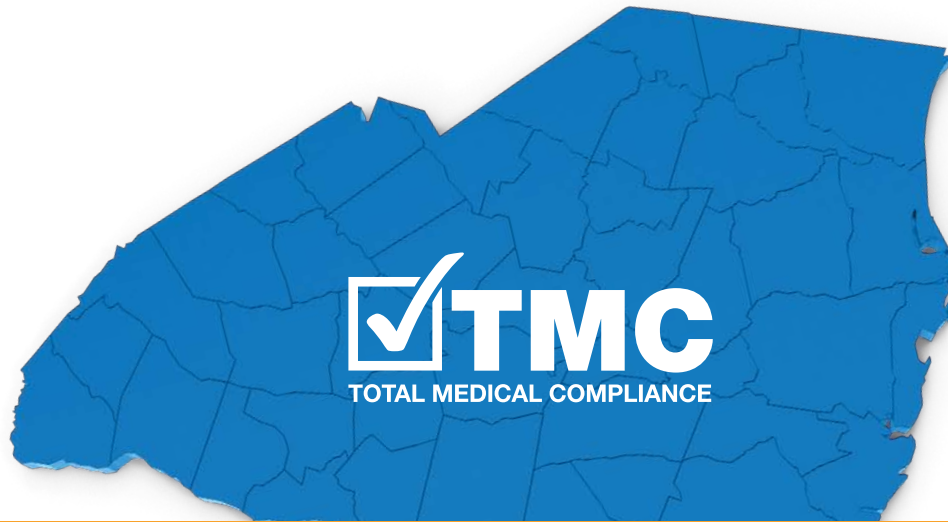
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## SCDA Member Benefits Group

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### SCDA Member Benefit: Free Amalgam Separator

Dental Recycling North America (DRNA) is co-endorsed by the SCDA for amalgam separators and waste management. The new Environmental Protection Agency (EPA) rule requires dental practices to install amalgam separators and recycle the waste annually by July of 2020.

While the EPA rule makes installing an amalgam separator mandatory\*, paying for one is most definitely not! As a benefit of membership, the SCDA has arranged for its members to receive a FREE amalgam separator with a 3 or 5 year service agreement.<sup>1</sup> This is a savings of \$850 for being a member of the SCDA.<sup>2</sup>

In addition, when SCDA members sign up with DRNA, their annual recycling fee will be locked in for 3 or 5 years. As part of the DRNA's annual services contract, SCDA members will receive their Annual Replacement Kit automatically that includes a replacement canister, on-demand pick-up of existing canister, pre-paid shipping, recycling and all compliance documentation. SCDA members will find that not only are their annual recycling costs more economical than the competition, but DRNA is the only vendor willing to lock in their already low recycling costs for the years to come. With DRNA, you are not only getting a FREE amalgam separator, you are also assured of no price increases on the annual recycling and you will not receive your first bill until one year after installation.

To learn about all the details and to take advantage of the FREE separator offer, please visit the SCDA member page at [www.drna.com/scda](http://www.drna.com/scda) or call **800-360-1001 ext. 2**.

\*Please contact the SCDA for a list of offices that are exempt

<sup>1</sup> Receive a free unit when you sign a 3- or 5-year recycling agreement at \$500/year for the BU10-5 and \$750/year for the BU10-30, inclusive of all costs.

<sup>2</sup> Retail price of the unit has, from time to time, been less because of promotions.

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### Great buy-get values offset manufacturers' price increases

The cost of raw materials used to make nitrile gloves is rising. Many glove manufacturers have increased their wholesale price of gloves, and Association Gloves & Supplies must pass along those increases to the customers. Nonetheless, they continue to deliver value to association members in 2019 with many Buy-Get specials running through March 31. Many of the most popular gloves are featured.

- Microflex XCEED, Buy 8 boxes, get 2 Free; \$147 per case total cost.
- Microflex UltraForm, Buy 8 boxes, get 2 Free; \$161 per case total cost.
- Cranberry Revo200, Buy 9 boxes, get 1 Free; \$107.50 per case total cost.
- Cranberry Transcend, Buy 9 boxes, get 1 Free; \$132.50 per case total cost.
- BeeSure Glacier, Buy 9 boxes, get 1 Free; \$130 per case total cost.
- BeeSure Forest, Buy 9 boxes, get 1 Free; \$130 per case total cost.
- Beesure NeoGreene, Buy 9 boxes, get 1 Free; \$137.50 per case total cost.
- Halyard Health Lavender, Buy 9 boxes, get 1 Free; \$172 per case total cost.
- Halyard Health Safeskin Purple, Buy 9 boxes, get 1 Free; \$105.75 per case total cost.
- Halyard Health Sterling, Buy 9 boxes, get 1 Free; \$165.25 per case total cost.
- Halyard Health AquaSoft, Buy 9 boxes, get 1 Free; \$151.25 per case total cost.

In addition, many masks are also offered at excellent values. All Halyard Health earloop masks are on sale for buy 8 boxes, get 2 boxes free. Cranberry 360 Level 2 and Level 3 masks offered at buy 7 boxes, get 1 free. BeeSure Floral level 2 equivalent masks are also buy 7 get 1 free.

If you are seeking great values in generic dental supplies, visit [associationgloves.com](http://associationgloves.com) and shop the Blow-Out Sale. These products are all drastically reduced, and when they're gone, they're gone! All products have plenty of shelf life, so buy now and save. To place an order by phone, please call **877-484-6149** or shop via the Association Gloves app or online at [associationgloves.com](http://associationgloves.com). A percentage of all your purchases is returned to your dental association as non-dues revenue.



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# Complying with the New EPA Rule on Amalgam and Amalgam Waste - A Reference Guide for Clinicians

By Alfred L. Frost III, on behalf of DRNA, an SCDA Endorsed Company

On July 14, 2017 the US Environmental Protection Agency (EPA) finalized its new Rule regarding the handling and recycling of amalgam and its wastes.

According to the Agency, EPA issued pre-treatment standards under the Clean Water Act (CWA) for discharges of pollutants into publicly owned treatment works (POTW's) from new and existing dental practices that discharge dental amalgam waste. Mercury is a persistent, bio-accumulative pollutant with well documented neuro-toxic effects on humans. Dental amalgam contains mercury in a highly concentrated form that is easy to collect and recycle. Dental offices are the main source of mercury discharges to POTW's. <sup>1</sup>

The Rule aims to ensure that all dentists who either place or remove amalgam properly collect and recycle the wastes generated from those activities. Emphasis is placed on compliance, documentation and enforcement. Previous mandatory programs (in some states) emphasized only equipment purchases and did not provide for inspection of offices or mandate other types of enforcement. This Rule is far more onerous as its emphasis is on demanding both compliance with proper recycling and documentation as well as establishing mechanisms to inspect those offices suspected of non-compliance.

While not comprehensive, this brief article cites the KEY aspects of the Rule which will impact your practice.

1. The Rule applies to anyone who either places OR removes amalgam. (Please contact the SCDA for a list of exemptions)
2. The Rule covers permanent and temporary dental offices, hospitals, schools, clinics, mobile units and facilities owned by federal, state or local governments
3. The Rule requires the installation, maintenance, monitoring and recycling of an amalgam separator in addition to requiring compliance with all ADA Best Management Practices (BMP's) regarding the recycling of "scrap amalgam" (which includes excess mix or carvings, empty capsules from pre-capsulated alloy, extracted teeth containing amalgam, in line disposable traps and vacuum traps from wet vac systems).<sup>2</sup>

### Amalgam separators must:

1. Be 2008 ISO 11143 certified to operate at a minimum of 95% efficiency.
2. Be properly sized to incorporate all the wastewater that may pass through it.
3. Have canisters, cartridges or other collecting units changed when full, as recommended by the manufacturer, or annually - whichever comes first.
4. As cited in # 4, changes MUST be done AT LEAST ANNUALLY.
5. Be maintained so as not to allow for unprocessed wastewater to bypass the system and enter a drain.<sup>3</sup>

### Scrap amalgam handling, collection and recycling:

1. All items considered to be "scrap amalgam" (previous list) must be properly recycled in containers both designed and designated for this purpose. These wastes must never be co-mingled with regular trash or bio-hazardous (red bag) wastes.
2. The Rule requires the use of only non-chlorinated line cleaners in the pH range of 6.0 to 8.0.<sup>4</sup>

### Monitoring, reporting and record keeping:

Monitoring and enforcement will be conducted by the local POTW's. Dentists will be categorized as Dental



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Industrial Users (DIU's), a less stringent category than Significant Industrial User (SIU).<sup>5</sup> To maintain this DIU status, the office must certify, among other things, that:

1. It has installed and is properly maintaining, inspecting and recycling an amalgam separator which meets the ISO certification standard previously noted.
2. It adheres to all BMP's and recycles all scrap amalgam (previously described).
3. It maintains a written log of amalgam separator inspections as well as all notes related to that unit's servicing.
4. It is recycling all canisters, cartridges or separator units at least annually.<sup>6</sup>

Failure to comply with the above may result in loss of the DIU status and reversion of the dental office to more intensive inspections as an SIU.

Baseline reports, containing a significant amount of information about the practice including the names of all dentists practicing there, along with their Dental License Numbers, must be filed within 180 days of the effective date of the Rule in order to establish a DIU status.

Other reports, including 90 day compliance reports and periodic monitoring reports, will also need to be filed going forward.<sup>7</sup>

All reports listed above, along with service, maintenance and inspection logs, plus dates of canister or cartridge changes, etc., must be kept on file for at least 3 years.

*References:*

1. *Environmental Protection Agency. Effluent Limitations Guidelines and Standards for the Dental Category. Accessed October 19, 2017. pg 1.*

2. *Ibid. pgs 32, 38, 97-99, 101.*

3. *Ibid. pgs 27, 34, 38-39, 71, 100-101.*

4. *Ibid. pgs 18, 23, 31, 38, 101.*

5. *Ibid. pgs 83-84*

6. *Ibid. pgs 16, 74-75, 78-79, 83, 96, 100-101.*

7. *Ibid. pgs 103-106.*

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**South Carolina Rural Dentist Program**  
By South Carolina AHEC

The South Carolina Area Health Education Consortium (AHEC) is pleased to announce that it is currently accepting applications for the South Carolina Rural Dentist Program. The South Carolina Rural Dentist Program was implemented in July 2005 to assist dentists who serve in South Carolina's Health Professional Shortage Areas (HPSAs) or serve as full-time faculty at the MUSC College of Dental Medicine in repaying educational loans. The expectation is that during their commitment period these dentists will establish viable community practices or academic careers at the College of Dental Medicine, become involved in their respective communities and remain after the funding period is complete. Priority for this program is given to those demonstrating need and expressing intent to remain in an underserved area or in an area of critical need at the MUSC College of Dental Medicine. To date, 55 rural dentists and 19 faculty members at the MUSC College of Dental Medicine have been funded.

For more information on the South Carolina Rural Dentist Program, please visit the South Carolina AHEC webpage at <https://www.scahec.net/professionals/recruitment.html>. The deadline for applications is February 15, 2019.

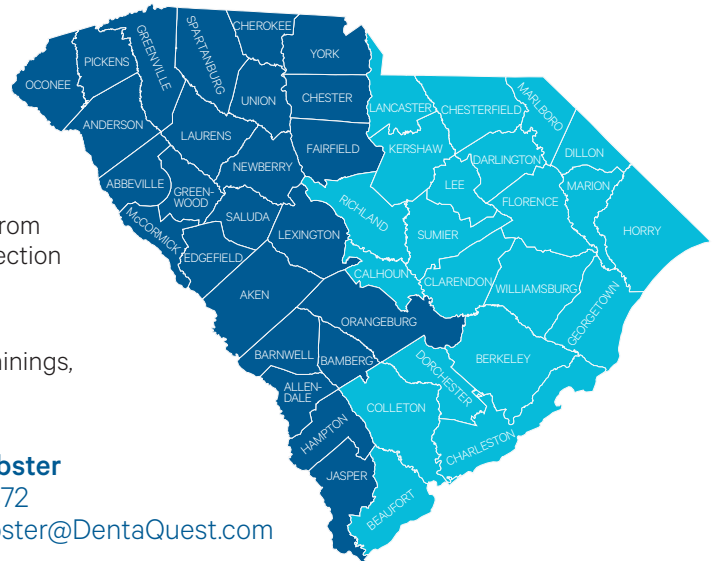
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Our Lady of Mercy's on Johns Island needs **volunteer SC licensed dentists**. M-Th & Tue evenings. Jakki at 843-559-4493.

**Volunteer at the Helping Hands Dental Clinic** (Georgetown). Th 5:00 pm. Tracy at 843-527-3424 or [acct.hhands@gmail.com](mailto:acct.hhands@gmail.com).

**Experienced Dentist** opportunities in metro-Atlanta in: Midtown and West Atlanta, GA. High Compensation Opportunity: Six-Figure Income, Percent of Production w/ large sign-on or relocation possible as well! Clinical Freedom and Treatment Autonomy! Defined career-path, health/dental, 401K, time-off, malpractice assistance, CE. 678-836-2226 or email [ross.shoemaker@greatexpressions.com](mailto:ross.shoemaker@greatexpressions.com)!

**Columbia** dental practice seeking highly motivated associate who desires income growth. Send resume to [james@garnersferrydentistry.com](mailto:james@garnersferrydentistry.com)

**Associate positions** available in Columbia and Lexington locations. State of the art offices, digital & CEREC. Opportunity for ownership if desired. New grads welcome! Guaranteed pay. Relocation bonus available. Contact: [russellch@pacden.com](mailto:russellch@pacden.com).

A busy multi-specialty practice is seeking **FT Orthodontists**—Greenville/Anderson & Columbia/Sumter: 4 days/week. Competitive pay, flexible scheduling, sign-on bonuses, relocation assistance, 401k, paid time off, medical, dental, vision, life and malpractice insurance. Emily Platto (770) 508-6810, [eplatto@benevis.com](mailto:eplatto@benevis.com)

Kool Smiles Associate **Dentists needed -FT/PT** opportunities in Columbia and Orangeburg as well as for Traveling Role (Charleston, Rock Hill, Greenville, Anderson, Sumter). Earn daily guarantee up to \$800/DAY +sign-on/relocation! The top half of our dentists earn more than \$200k/year. Renee Baron (404)862-9685 [rbaron@benevis.com](mailto:rbaron@benevis.com).

Large group practice seeking **associate dentist**. Positions available in Indian Land and Rock Hill. Competitive/excellent pay for qualified candidate. Experience preferred. State of the art facility. Must have great work ethic, excellent skills and good chair-side manner. Email CV to [smilingdds1@gmail.com](mailto:smilingdds1@gmail.com)

**Department of Corrections** is in need of a dentist licensed in SC to serve our inmate population. Located at our Broad River Campus in Columbia. Schedule is from 7am-3pm. Great state benefits. To join our team, contact Lindsey Mitcham: 803-896-8532.

**Associate Dentist** needed in Chapin/Lake Murray area part and full time position needed in privately owned, fee for service practice. Potential buy-in opportunity available as well. If interested in full time or part time work, please send resume to [southcarolinadentist7@gmail.com](mailto:southcarolinadentist7@gmail.com).

Looking for **dentist** to expand our staff at growing dental group. 4-5 days per week in St. George/Santee. Prefer to live within 25 miles of practice. 6 dental hygienists/14 op practice. Contact 843-560-2226 or [drgarris@bellsouth.net](mailto:drgarris@bellsouth.net)

Part time **Associate Dentist** needed. Flexible schedule 1-3 days/wk. Private practice 35 minutes from Bees Ferry (Charleston). Full scope general dentistry- OS, endo, crown & bridge etc. Contact [seannamattison@gmail.com](mailto:seannamattison@gmail.com).

**Dentist needed in Myrtle Beach**. Private practice currently seeking PT or FT for child friendly family practice in beautiful Market Common, Myrtle Beach. Temporary and permanent positions available. For more information please call 843-839-4554.

**Dentist needed-** we are currently hiring PT or FT for various locations: Horry, Georgetown, Williamsburg and Barnwell areas. Temporary and permanent positions available. For more information please call 843-839-4554.

**Part-time Associate Dentist** needed for fee for service private practice in the Market Common district in Myrtle Beach. Family practice that even provides IV/oral sedation, dental implants, grafting and surgical extractions. Fully trained & highly experienced team. Income potential is excellent. Email CV to [lisa@marketcommondentistry.com](mailto:lisa@marketcommondentistry.com).

**General/pediatric dentist needed**. Full-time or part-time. Top compensation offered. Expanding and growing quickly. Email cv to [tonia@childrensdentalgroupsc.com](mailto:tonia@childrensdentalgroupsc.com).

**Dentist Needed in Myrtle Beach** opportunity to live, work and play by the beach! Part time or full time. Mature, restorative patient clientele. Minimum 1 year of private practice experience. Possible buy-in and/or buy-out after a term. Potential for million dollar production in one/two years. Fantastic opportunity for competent/aggressive dentist. Contact: [sgdmd@aol.com](mailto:sgdmd@aol.com).

**General dentist** position available in Columbia, SC. Alternate Saturdays or part-time or full-time will be considered. Please email resume to [drrsdental@gmail.com](mailto:drrsdental@gmail.com) or call 803-814-3912.

**FT/PT dentist** needed for a fun, energetic family practice in Easley, SC. Please send resume to [daoe0414@gmail.com](mailto:daoe0414@gmail.com).

Seeking **full-time or part-time** GP associate for Rock Hill/Lake Wylie area. We are a two-office private practice with a reputation for excellent service and care. The ideal candidate will possess superb chairside manners and strong diagnostic and clinical skills. Pay based on percentage of collections with guaranteed base. Contact [drvanessanvargas@yahoo.com](mailto:drvanessanvargas@yahoo.com).

**Associate Dentist** needed in August, GA area. Bela Family Dentistry is looking for a general dentist seeking a new opportunity. Must be able to provide comprehensive care, while delivering a high level of customer service. Generous compensation package, including health insurance, 401k and more. If interested, please email CV to [mfaile@beladentistry.com](mailto:mfaile@beladentistry.com).

**Associate Dentist** needed in Columbia, SC area. Bela Family Dentistry is looking for a general dentist seeking a new opportunity. Must be able to provide comprehensive care, while delivering a high level of customer service. Generous compensation package, including health insurance, 401k and more. If interested, please email CV to [mfaile@beladentistry.com](mailto:mfaile@beladentistry.com).

**Dentist: Associateship/partnership** opportunity in SC. Our family owned and operated group practice in Greenville & Columbia is seeking FT and PT General Dentists interested in associateship, working independent and/or partnership model. Financial opportunity potential \$400,000+. Please email resume to [dentist@admpcmail.com](mailto:dentist@admpcmail.com) or call Ms. Kimberly 267-434-9786.

**Bluffton-** Great opportunity for an Oral Surgeon, Periodontist. High end general dental practice already doing some implants and surgeries. Three chair office suite, all new Adec equipment. Perfect fit to open a satellite office without the expense. Commission/schedule negotiable [kasey\\_bdc@hargray.com](mailto:kasey_bdc@hargray.com).

General dentist for a \$1M practice in **Greenville** with potential earnings of \$250-300K as a full-time associate. CEREC scanner, and office set up for placing implants. Amazing high functioning staff already in place. Experience preferred. Candidates must have outstanding work ethic, excellent skills and great chair side manner. Contact Debra 864-624-2730 and submit CV to [debnodine@gmail.com](mailto:debnodine@gmail.com).

Need highly motivated Associate Dentist for two clinics in **Fort Mill/Rock Hill, SC**. Fifteen minutes from Ballantyne (South Charlotte); State of the art offices; Skills of General Dentistry; Able to perform Endo, Restorative, Crowns, Bridges and Extractions; Full/Part time with future partnership; Excellent earning potential \$150k-\$200k with benefits; Interview today; [riverwalksmiledentistry@gmail.com](mailto:riverwalksmiledentistry@gmail.com)

Well established private practice (mostly fee for service). **Seeking an associate** to join team located in fastest growing, highly desirable area ideal candidate will have radiant personality, positive attitude. Proficiency in oral surgery and endodontics is a plus. In operation since 1983, very strong patient base. Competitive pay structure, benefits. Contact [pc@southlakedentistry.com](mailto:pc@southlakedentistry.com).

**Associate dentist needed in Fort Mill.** CBCT/ CEREC practice seeing over 100+ new patients per month. Be as busy as you want. Great patient base and team. Mentorship and partnership available. Contact [howellm4@gmail.com](mailto:howellm4@gmail.com).

**Dentist needed in Cheraw, SC.** Well established general practice looking for a full time associate. 4 day work week. Excellent pay rate with potential buy-in available. Email [blackmanfamily@bellsouth.net](mailto:blackmanfamily@bellsouth.net).

**Clinical Director** of Dental Services- Provides clinical leadership fostering superior quality patient care. Works cooperatively and effectively with the Dental Practice Administrator and Chief Medical Officer. Delivers effective and efficient patient care during required clinical time in compliance with established clinical protocols. Contact Recruiter or email CV to: [titisdale@tandemhealthsc.org](mailto:titisdale@tandemhealthsc.org).

**Associate dentist** opportunity available to join a group practice. Competitive/excellent pay with state of the art digital office. Candidates must have great work ethic, excellent skills. Email resume to [blakeneysmiledentistry@gmail.com](mailto:blakeneysmiledentistry@gmail.com).

#### **Positions Available- Staff**

Looking for a motivated, goal oriented **Dental Hygienist** to provide efficient dental care. If you are a people friendly team player, then you are the hygienist we are looking for to fill the position. Please fax resume to 803-647-1315 or email to [simplysmile7457@gmail.com](mailto:simplysmile7457@gmail.com). Full or part time available.

**Dental Assistant:** Are you looking for an enjoyable position where you will be well trained and highly compensated in Charleston SC? Appreciative doctors, fun team, modern, excellent care. Mon-Thurs, 8-5. Experience preferred, but we'd consider training a terrific team player. Please send resume and cover letter to [westashleyfamilydentistry@gmail.com](mailto:westashleyfamilydentistry@gmail.com).

Edisto Family Dental is seeking a rock-star **hygienist** to join our team. Ideal candidate would be experienced team-player who loves to educate, enjoys perio, and can administer local. 2-3 days per week. Flexible days/hours. Contact [edistofamilydental@gmail.com](mailto:edistofamilydental@gmail.com).

#### **Practices/Office Space Available**

**Satellite dental office:** 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom and HVAC included. Ready to move to your location. \$25,000 OBO call 803-617-8701.

**Perio practice #SC-1338:** Spartanburg County. 5 operatory perio practice. Well established practice in phenomenal area, free standing building in gorgeous setting. Avg. collections \$657,871. Contact National Practice Transitions 877-365-6786x230 [a.christy@nptdental.com](mailto:a.christy@nptdental.com), [www.nptdental.com](http://www.nptdental.com).

**Columbia,** Established General Practice 5 operatories, Dextrix Software, Mostly FFS, collecting \$1M+. For more information please email [info@usdentaltransitions.com](mailto:info@usdentaltransitions.com) or call 678-482-7305. ID SC1084

**Columbia,** Amazing 11 operatory practice, on track to collect over \$1.6 million. Huge upside potential! Room for 4-5 doctors including specialists. Dr. relocating to another part of the state. Please contact us at 678-482-7305 or [info@usdentaltransitions.com](mailto:info@usdentaltransitions.com). ID SC1052

Office duplex for sale or lease- **St. Andrews-Irmo area.** Duplex has 1800sf dental office with 4 operatories, waiting room, lab, reception office and private office for dentist. Office is currently equipped. The rental office next door is currently leased and is 1500sf. Call or text 803-237-5552.

Charleston Strong **Oral Surgery Practice,** 6 operatories, Average collections \$700K for past 3 years. Building for sale. For more information please email [info@usdentaltransitions.com](mailto:info@usdentaltransitions.com) or call 678-482-7305. Listing ID SC1081

**Lancaster County-** Extraordinary opportunity in the heart of the county. Practice is growing and located less than an hour from Columbia, SC, and less than an hour from Charlotte, NC. Five treatment rooms, 2800sf. Stand-Alone Building for sale as well. Excellent staff. Gross receipts of \$400,000.00. Krista Butler, 919-622-8339, [Krista.Butler@henryschein.com](mailto:Krista.Butler@henryschein.com). #SC113

**South of Columbia, General practice,** Collecting over \$700K, 4-day week, 5 equipped operatories. Free-standing building, for sale. Primarily FFS and PPO. Doctor will stay for transition. Please email [info@USDentalTransitions.com](mailto:info@USDentalTransitions.com) or call 678-482-7305 ID SC1065

**Pee Dee Region-** Great opportunity! Looking for practice ownership that includes owning the building? The standalone building has approx. 2400 sf, there are six (6) ops and plenty of additional space. Practice grossing approximately \$500,000. Softdent practice management, panoramic and digital x-rays. Krista Butler, 919-622-8339, [krista.butler@henryschein.com](mailto:krista.butler@henryschein.com). #SC116.

**Charleston, Oral Surgery.** Established, 30+ years at location. All FFS, consistently collecting over \$1.6 million Lots of referrals and staff to stay. Building available for sale or lease. Doctor to stay on for transition Doctor will stay for transition. Email [info@USDentalTransitions.com](mailto:info@USDentalTransitions.com) or call 678-482-7305 ID SC1056

**West of Columbia near Savannah River.** General practice, small town, collecting \$600k+ on 4 days/week. Established, at present location 7+ years. 3 equipped operatories, expandable. Transitioning to chartless/paperless office, digital Xrays and Sirona Pan. Dr can stay for transition or retire immediately. [info@USDentalTransitions.com](mailto:info@USDentalTransitions.com) or call 678-482-7305 ID SC1074

**2 Oral Surgery Practices near Myrtle Beach and Columbia.** 1st 4 operatories, 2nd 3 surgical suites. Collecting over \$800,000 working part time. Long term patient base, referrals and staff. Surgeon moving but will stay on for transition. In private practice 20+ years. For more information please email [info@USDentalTransitions.com](mailto:info@USDentalTransitions.com) or call 678-482-7305 ID SC1053

Unique opportunity- attractive 1980 sf dental practice with 3 treatment rooms (space for 4, 2 are fully equipped) in 100% location on Ocean Highway in **Pawleys Beach, SC.** Opened 2014, the practice offers 995+ active patients and growing! Offered at \$125,000 which is 36% of replacement cost. Call Dentcetera-Advisors, LLC 480-422-6156.

**Spartanburg-** 1463 E Main St. Dental office available, recently vacated by a pedodontist who has just built her own office. Please call Wood Lay for details 864-583-4110.

For Sale - General Practice in **Myrtle Beach** Fantastic, financial opportunity to live, work and play by the beach! Well established location with mature, loyal patient base. No Medicaid. Six operatories with room for expansion. Long term lease in place. Grossing in excess of \$650K on a short work week. Eaglesoft and Schick digital sensors. Exciting opportunity for competent/aggressive dentist [sgdmd@aol.com](mailto:sgdmd@aol.com)

**Office space for lease Irmo/Lexington SC** 1800 sq ft dental office with 4 operatories, lab, private office, reception and 3 bathrooms. High traffic area near Lake Murray Blvd and St Andrews Rd. Rent negotiable; available January 2019. Contact [ncalvert@unionunitedmethodist.org](mailto:ncalvert@unionunitedmethodist.org) for more information.

**Kingstree-** Small town GP with strong active patient base grossing over \$300K on a 4 day work week. The free-standing building has 3 ops, plenty of parking, and good street visibility. Ideal merger opportunity or start-up practice with high growth potential for the right dentist. SC-5289 Contact AFTCO 800-232-3826.

**Metro Columbia-** GP with nearly 1,100 patients. Family/health issues have resulted in lower gross collections. The right individual could take this practice back to being much more productive. This might be the best investment you could ever make! SC-5254 Contact AFTCO 800-232-3826.

**Columbia-** This perio practice completes some GP restorative work in addition to perio services. Practice is grossing \$716K on a 4 day work-week. Large facility has 6 ops and digital x-ray equipment. Seller would like to continue working part-time. SC-5402 Contact AFTCO 800-232-3826.

#### **For Sale**

**For Sale:** Dental equipment chairs, units, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and handpieces. Any and all things dental call 843-697-7567.

For Sale: **I-CAT- 2008 Gendex GX-CB500.** This unit is in good working condition and was recently pulled from service and professionally de-installed. \$35,000 contact [charles@mstxs.com](mailto:charles@mstxs.com) or 843-697-7567.

For Sale: **2 Sirona Orthophos 3 digital panoramic x-rays.** One is fully functional and the other is only missing a timing circuit board. Offering both as is for \$12k obo call 864-229-4813

Soredex Cranex Novus e digital **panoramic for sale,** \$14,000. 3 years old, works perfect. Waranteed through 9/2020. Older units selling for \$19,000 online. 7 refurbished computer towers, \$400 each. Retail for \$800. I can send specs/pictures. Pano buyer responsible for pickup/delivery. Computers can be shipped for extra. Contact [fairwaydentalmb@gmail.com](mailto:fairwaydentalmb@gmail.com).

**Dental Equipment For Sale:** 2 Pelton Crane Ops. with nitrous, x-ray, statim 5000, compressor and more 40K. [doby2@live.com](mailto:doby2@live.com)

**Dental equipment for sale.** Lease is available on current office space. Buy equipment for your office or buy and keep in place in fully functioning Irmo dental office. A-Dec cascade chairs (4), ceiling lights, vacuum, x-rays, autoclave, stools, A-Dec executive wall unit, A-Dec handpieces, etc. Contact [allison\\_reynolds@bellsouth.net](mailto:allison_reynolds@bellsouth.net).

# Reinvest



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