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**Founder of The South Carolina Dental Association-  
Dr. Thomas Thompson Moore 1845-1922**

By Dr. Gene Atkinson, SCDA Historian



Thomas Thompson Moore, a true southern gentleman in every sense of the word, was born near Newberry, South Carolina, October 12, 1845. He was the son of William and Elliott Davis Moore. Dr. Moore attended school at the old Arsenal in Columbia, while there he enlisted in the Confederate States Army. He served gallantly through the war years, although his command formally surrendered, Thomas Moore continued to resist the invaders of his native state. Dr. Moore attended Newberry College and entered the Pennsylvania College of Dental Surgery in 1866 where he graduated in 1868. He began practice in Newberry the same year, but remained there only a few months before he moved to Columbia in 1869.

On November 10, 1869, the outstanding dentists of South Carolina met in the office of Dr. Moore for the purpose of organizing the South Carolina State Dental Association. If any one man can be called the founder of our association, it can certainly be said that it was Dr. Thomas Moore. At the first meeting, Dr. Moore was elected to serve as corresponding secretary of the organization, and it was through his untiring efforts through the years that the present association was put on its sound foundation. Dr. Moore was the third president of our association, a member of the Board of Dental Examiners for a number of years, president of the Southern Dental Association, and Vice President of the American Dental Association, (then known as the National Dental Association).

In 1892 Dr. Moore was chosen along with Dr. Thurman W. Brophy to attend the International Dental Congress in Paris, France as a delegate from the National Dental Association. He spent some time studying in Europe, and as a result of his outstanding work, was made an honorary member of the Society of Dental Surgeons of Europe. Although dentistry was his profession, Dr. Moore did not neglect the social pleasures of the day. He brought back glowing memories of the gay life of Paris and other European capitals.

In Columbia Dr. Moore was active in all forward moves of the city, his wisdom and wise counsel were widely esteemed. Much of his practice consisted of serving many plantations near Columbia. He was ahead of his time in preaching regular visits to the dentist. Many stories are told by his young plantation patients, who would come to town for a visit to his office, that they were treated to ice cream afterwards in his more informal back office.

Dr. Moore was a striking figure at all social functions at the state capitol. He never missed a ball or reception, his charming courtliness did much to add to the graciousness of any occasion.

Dr. Moore was a member of the Delta Sigma Delta dental fraternity, and was also a Mason.

Dr. Moore married the former Mary Sawyer of Richmond, Virginia in 1871 and to this union were born ten children. A son, Dr. Thomas Thompson Moore, Jr. (1880-1949), president of the South Carolina Dental Association in 1908-1909. He was the first dentist in South Carolina to limit his practice to orthodontics.

Dr. Thomas Moore died on November 1, 1922 at the age of 77, having suffered a stroke in the spring of 1921 which forced him from active practice of dentistry. The South Carolina Dental Association owes much to this pioneering founder of our great dental association.

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## The James B. Edwards College of Dental Medicine Class of 2019

By Dr. Scott Cayouette, SCDA President



I recently had the pleasure of being the keynote speaker at the James B. Edwards College of Dental Medicine Honors Convocation for the Graduating Class of 2019 on May 17th at the Charleston Area Convention Center. It was to say the least a very emotional time for the over 700 people that attended the special event. As we walked into the Convention Center Room for the ceremony with Bagpipes playing, I just took in the energy, the excitement from all of the families and friends here to see their relative or friend receive their hood and the special awards given out. For the 73 graduates in the Class of 2019 I was there to convey a message that they could reflect back on after the excitement of graduation, here is a portion of my speech:

"...all of your experiences at the College of Dental Medicine should be your foundation that you continuously build upon each and every day. By all means do not stop here, no matter if you are going to be a Specialist or a General Practitioner it is critical to continue building. I want to convey to you four key principles to help make you the best clinician possible and to keep building on the Clinical Foundation you started here at the College of Dental Medicine. First and Foremost, uphold your Ethical Obligation to the Patient. Use your talents your clinical skills to put the patient First above all personal or financial gain. Secondly, do not stop learning! Dentistry is an ever-evolving profession, keep reading and take Continuing Education Classes, those two avenues will help you stay current and relevant. Thirdly, have a Network of friends/colleagues to share experiences and discuss techniques or practice management issues. Having that Network to fall back on I feel is critical to your longevity in Dentistry. The fourth principle, be an Advocate for the Profession of Dentistry. You may wonder why does this matter to build upon my Clinical Foundation? There is a tremendous amount at stake for you (the recent graduate) with the external factors at hand trying to influence the Profession of Dentistry. It is very simple stay connected by being a Grassroots Advocate for the Profession. If you want to protect your way of practice and the next generations of practice, stay a member of the ADA because there is power in numbers. Keep abreast of the issues at hand and when there is an assault on our way of Practice act on it. You do not have to be involved at a State or National Level to be an effective Advocate! Your Voice at the Grassroots level is critical to protecting Our Way of Practice! Isn't that the End Game for us, isn't that what we are charged to do with our Dental Licenses, deliver the best Health Care through the Art and Science of Dentistry for the Citizens of South Carolina. So never become stagnant build upon your Foundation and become the best possible Clinician you can and always be an Advocate to help protect and advance the Profession of Dentistry for the betterment of treating our Patients...."

I want to welcome our new 73 graduates as colleagues into our great dental profession! Also, as members of the SCDA our responsibility to our new colleagues is to help mentor them in any way we can. So, I would like to challenge each and every SCDA member to introduce yourself to our new colleagues when you have the opportunity, be a friend, encourage them to be members of the SCDA/ADA, and most of all help them mature into the best clinicians possible.



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## May Board of Trustees Update

By Dr. Kirk Norbo, 16th District Trustee

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We began our most recent board meeting by selecting nominees for House approval for our Council on Scientific Affairs. The Board nominated the following individuals for positions on CSA:

Dr. Effie Ioannidou (2019-2023)  
Dr. Deepak Kademani (2019-2023)  
Dr. Sharukh S. Khajotia (2019-2023)  
Dr. Carol A. Lefebvre (2019-2023)

In addition, Dr. Jacob G. Park (District 15) was previously named as an ad interim appointment and his name will go to the House for confirmation for the rest of his term.

At this meeting, we convened as the Shareholder of ADABEI. Dr. Mercer, chair of the ADABEI board presented to us an update of their most current results. As we move towards making the governance of our subsidiaries more uniform, we approved changes to ADABEI's bylaws to add an additional ADA trustee to the ADABEI board and to add the ADA executive director to that board. Our Governance Committee is considering other topics in those bylaws and will report back to us at our next meeting with suggestions for ADABEI to develop further.

As most of you know, we have had a lot of controversy surrounding the ADA's contract with CVS and this generated some discussion at our meeting. Smile Direct Club initially placed their DIY orthodontic kits on the beauty aisle of select CVS stores as a pilot test project. The kits did not sell very well and rather than discontinue this effort, SDC elected to hire scanning technicians to ramp up this campaign. ADA leadership scheduled a meeting with the CVS executives to discuss this SDC venture and ultimately decide the fate of our existing contract. At this time there are no updates on that meeting.

Dr. O'Loughlin also presented to us a review of the latest Quarterly Management Report. This report allows us to fulfill our duty to monitor progress under our strategic plan. Our state societies now have live access to the state-specific data captured in the QMR and our outreach managers will work with state EDs on the new dashboard we have made available to them. The state societies seem to be uneven in how much they share data like this with their leaders. As trustees, we should encourage our state societies to share information, especially membership information, freely among their leadership. As for national data, the news is positive. We are ahead of last year on membership, although the number of full-dues-paying members is down. Our average dues paid per member continues to drop and this trend will need to be addressed.

We are looking forward to our Annual Meeting in San Francisco later this year. Because of construction, there was a question about the availability of the contracted suites at the headquarters hotel. These suites are used by the ADA, state associations and some affiliated groups. We learned during our meeting that the suites will be available.

Mr. Graham updated us on events in Washington and in the states. A recent survey by the Public Affairs Council reported that Hill visits have the most impact on legislation. Our own Lobby Day was a success and we thank all who participated. Work on amending McCarran-Ferguson continues and, we believe, our efforts were advanced by the work done during Lobby Day. Through SPA, we are working on third-party payer issues in the states and we are beginning to see success in this area. On the issue of dental therapists, Pew and Kellogg have reduced their financial support in a number of states, although other groups seem to be picking the issue up. Our own CDHC efforts are succeeding, with increases in the number of CDHCs in training.

We are all aware how important the issue of student debt is to our profession. At this meeting, we continued our discussion on this topic as a follow up to our joint meeting with the ASDA board. The slide deck that we used is available to you on ADA Connect and includes a slide listing that identifies ideas generated during our session with ASDA. Of course, we reviewed the data on student debt. As we know, the burden of debt continues to grow. Based on anecdotal evidence, there does seem to be an impact on the number of applications nationwide to dental schools. The ADA has spent considerable resources and effort to address student debt. At this meeting we decided to focus our efforts on the goal of educating students and dentists on understanding and managing debt. Of course, on this issue too we have done a

lot already, including Laurel Road and financial literacy work, but more will need to be done. This will be an ongoing effort by the ADA.

Our newest subsidiary, ADABIG, is on track with its launch of our new and innovative service known as ADA Practice Transitions, or ADAPT. The launch is in two states, Maine and Wisconsin, as part of our efforts to test and assess the new service. We were pleased to learn that ADAPT is ahead of schedule and under budget. At this meeting, we approved the next wave of funding for ADAPT in the amount of \$5 million. This will allow the full launch in Maine and Wisconsin and perhaps early stages of expansion into other areas. We are excited by the opportunities presented by ADAPT and look forward to what will come next.

This highlights the business conducted at the May board meeting and if any of you have any questions or concerns, please call (703)309-0830 or email me anytime. I am always available and happy to hear from you.



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## We are pleased to announce...

Dr. Andrew Spiguzza has acquired the Loris, SC practice of Dr. Wesley Teal.

Dr. Robin Turner of USDT is pleased to have assisted in this transition.



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## SC Dental Association Donates \$10,000 to FDTC's Dental Program

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The South Carolina Dental Association (SCDA) donated \$10,000 to the Florence-Darlington Technical College (FDTC) Dental Program on Wednesday for hosting Dental Access Day.

The SCDA's Executive Director Phil Latham and Immediate Past President Dr. Tom McDonald visited the FDTC Health Sciences Campus on Wednesday and presented the FDTC Dental Program a \$10,000 check for hosting and assisting with Dental Access Day on April 5. FDTC Dental Program students and college leaders were in attendance for the check presentation.

"FDTC is very appreciative of this generous donation," said FDTC Interim President Edward Bethea. "It helps to strengthen our Dental Hygiene Program."

On Dental Access Day, regional dental care professionals tended to patients during the free community event at the FDTC Health Sciences Campus. Students of the FDTC Dental Hygiene and Expanded-Duty Dental Assisting Programs performed services that included cleanings, fillings, extractions, x-rays and more. Throughout the event, 145 patients were served and more than \$79,000 worth of dental services were provided.

"The SCDA is extremely grateful to FDTC for allowing us to use their facility to provide free dental services to those in need," said SCDA Executive Director Phil Latham. "Thanks to everyone involved in this project at FDTC who were extremely helpful. A special thanks to Dr. Jamie Driggers and the FDTC dental hygiene and dental assistant students who worked hard to make this project a success."

Dental Access Day offered FDTC Dental Program students an opportunity to work alongside of dental care professionals and gain hands-on training. FDTC Dental students frequently hold their own clinical days, but to work with dental care professionals in a faster paced, real-world scenario helped the students further their studies.

"The Dental Access Day event was a huge success, for both the community of patients and the students of FDTC," said Jamie Driggers, former Director of the Dental Hygiene Program and current adjunct instructor at FDTC. "By giving their time, the students were able to work side-by-side with area dentists, help patients of the Pee Dee community and gain valuable experience. I look forward to helping with future Dental Access Day projects."

For more information on the services that the Dental Clinic at FDTC offers, call 843-661-8224.





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### 8 Things You Should Look for from Your Payroll Services Provider

There are a lot of payroll service providers available today, but don't assume they're all created equal. While most can handle the basics, many dental practices will require a variety of features and functionality in their payroll software application. Businesses in South Carolina aren't one size fits all - even if they're small.

So, if you're shopping (or just window-shopping for now) for new payroll partner for your practice, here's what you should be looking for:

**1. Ability to Handle Both Salaried and Hourly Pay Types:** While hourly and salaried pay is typically covered in most payroll systems, it doesn't hurt to be sure. Pay close attention to whether the payroll software can handle complex combinations and multiple pay rates.

**2. Processes Multiple Types of Deductions:** These include medical, dental, 401(k), worker's comp, or any other benefits you offer your employees. The ability to define each deduction from the start<sup>1</sup> is essential. For example, you want to be able to specify each deduction made from an employee's check, and not have them lumped under a single category like "taxes".

**3. An Employee Portal:** If your staffers have access to an employee portal, they can log in and access their most recent pay stub, check their time off balance, and update their address or other contact information. They can even access end-of-year forms such as W-2s.

**4. Tracks Both Vacation and PTO:** Remember, if employees are not provided this information, they'll need it from somewhere — and they'll potentially call, email, and knock on your office door to get their vacation and PTO balances.

**5. Easy Tax Updates:** To avoid inaccurate deductions and incorrect tax remittance, it is crucial to ensure that your payroll software has the most current tax rates. Cloud-based payroll software typically gets updated automatically, so it's worthwhile to choose that option for peace of mind.

**6. Direct Deposit Capabilities:** More than 80% of employees in the U.S. are paid by direct deposit<sup>2</sup> and 83% consider it safe — far more than those paid by paper check. Offering direct deposit is convenient for employers as well, eliminating the need to process checks — or track and void any missing payments.

**7. Offers Mobile Access:** If you find yourself on the links, on the water, or just away from the office for the afternoon, you may need to process payroll or access other information from your mobile device. Your payroll service should make this easy and painless. Plus, it's helpful for employees to have mobile access to their information, especially if they work remotely.

**8. Includes HR Functionality:** We found that until small businesses have about 20 or more employees, they're flying solo when it comes to managing HR<sup>3</sup>. For dental practices without an HR staffer, you'll find that access to state and federal employment laws, annual review templates, and an established onboarding process can be a huge timesaver.

OnPay is a top-rated payroll and benefits company, offers all of these and more for dental practices. We'll help you streamline your back office, cut down on mistakes, and stay organized for tax time. Try one month free<sup>4</sup>.

The SCDA has endorsed OnPay for payroll services since June of 2019. Please visit [OnPay.com/ada](https://onpay.com/ada) for more information.

<sup>1</sup> <https://payrollcenter.com/onpay/quick-guide-setting-payroll-first-time>

<sup>2</sup> <https://www.nacha.org/news/new-nacha-survey-shows-adoption-and-awareness-direct-deposit-ach-continues-build>

<sup>3</sup> <http://payrollcenter.com/onpay/2019-small-business-finance-HR>

<sup>4</sup> <https://payrollcenter.com/onpay/payroll-software-for-dentists-ada>





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**M. Lynn Wallace, DMD**  
**SCDA Past President**

## What Exactly is FICA? An Overview and 2019 Tax Rates You Need to Know

By OnPay, an SCDA Endorsed Company

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Managing payroll means having to understand all kinds of seemingly random acronyms like FICA, FUTA, FIT, and more when it comes to paying your dental practice's staffers. Getting them right is crucial if you don't want Uncle Sam taking a bite out of you!

Let's begin with FICA: a tax you're going to have to deal with every single time you run payroll. We'll dig into what this withholding covers, how it differs from SECA, and even share an easy-to-use payroll tax calculator for South Carolina.

FICA stands for the Federal Insurance Contributions Act, and it was introduced in 1935. Then, it funded Social Security. Today, it's a mandatory payroll tax to fund both Social Security and Medicare that employees and employers are responsible for paying.

### Social Security Tax

The first part of FICA is the Social Security Tax. As an employer, you are required to withhold 6.2% of each employee's taxable gross wages to cover this tax, up to a maximum wage base limit. For the [2019 tax year](#), that's \$132,900.

Once an employee's salary reaches that limit, he or she is no longer required to pay this tax. So, the *maximum* contribution that an employee will make towards Social Security Tax in 2019 could be is:

$$\$132,900 \times 6.2\% = \$8,239.80$$

Employers also have to pay this tax by matching each employee's contribution dollar-for-dollar, up to the same maximum wage base limit.

### Medicare Tax

The second half of FICA is the Medicare Tax. Employers are required to withhold 1.45% of each employee's taxable gross wages to cover it. Unlike the Social Security Tax, there is no maximum wage base limit for Medicare Tax. In fact, higher wage earners have to pay what's called an Additional Medicare Tax depending on their income and filing status.

The Additional Medicare Tax rate is 0.9% for every dollar earned above the threshold amount.

For example, the threshold amount for individual filers is \$200,000. An employee who files taxes as a single (unmarried) individual, and whose taxable income is \$300,000 for the 2019 tax year, would be responsible for contributing a total Medicare Tax of \$3,800.

Medicare Tax:	$\$200,000 \times 1.45\% = \$2,900$
Additional Medicare Tax:	$\$100,000 \times 0.9\% = \$900$
Total Tax:	$\$2,900 + \$900 = \$3,800$

Just like Social Security Tax, employers must match each employee's Medicare Tax contribution dollar-for-dollar. However, only employees are responsible for paying the Additional Medicare Tax.

If you're calculating payroll taxes yourself and want to double-check your work, you can use this free [South Carolina payroll tax calculator](#). You'll also find up-to-date tax rates to help you calculate any additional state payroll taxes.

### FICA vs. SECA

Don't forget about yourself in all of this! As the business owner, you may be required to pay self-employment taxes (unless your business is incorporated) made up from Social Security and Medicare taxes on your wages. How will you know?

If the IRS considers you a self-employed business owner, you will contribute by paying via SECA. If you are a sole proprietorship, general partner in a partnership, or part of an LLC, you will likely pay via FICA. Ask your tax professional if you aren't sure; this isn't a good time to guess.

Continued on Page 12

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If you do contribute by SECA standards, you'll include 12.4% for Social Security for up to \$132,900 in wages and 2.9% for Medicare on all wages, or 15.3% of your gross pay. Remember, self-employed business owners are able to deduct half of their SECA taxes on their income tax return to cushion the withholdings.

### Reporting to and Paying the IRS

Once you have withheld FICA payroll tax from employee wages and contributed the matching employer portion, you must report and deposit the taxes before the deadline. Your payment schedule will be determined annually based on your tax liability. Take careful note whether you are a monthly or semi-weekly depositor.

Reporting must be completed by one month after the end of each quarter. For example, taxes for the quarter ending March 31st are due on April 30th.

Please note, this quick overview is adapted from an article on our website about how FICA and payroll taxes generally work. To learn more about federal and state laws, regulations, and information about withholdings and deductions and how they specifically relate to your practice, check out [this complete guide to payroll tax forms and deadlines](#), or speak to your accountant, tax advisor, or payroll provider. Any of these providers should be able to offer the expertise and tools you need to take the headaches out of [running payroll for your dental practice](#).

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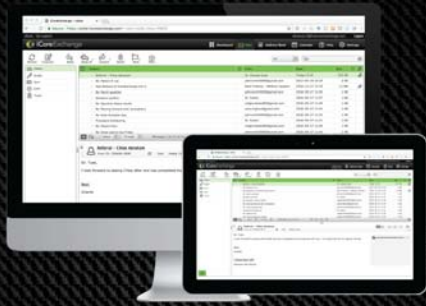
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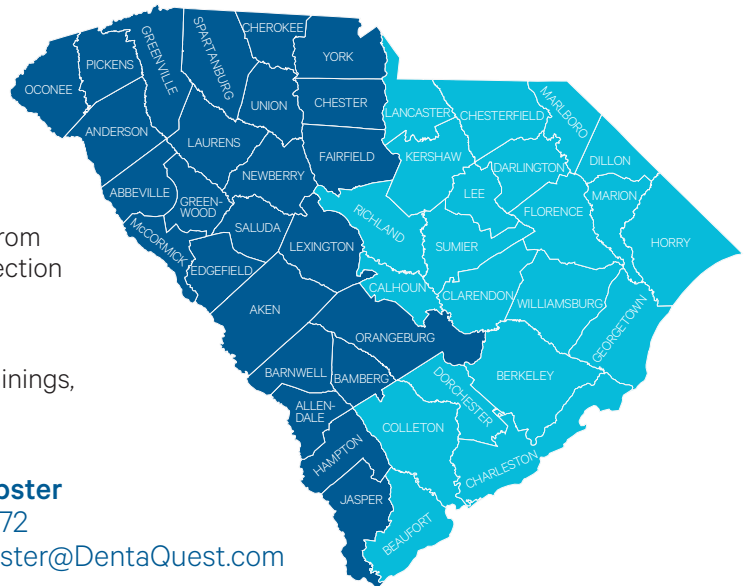
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**Volunteer at the Helping Hands Dental Clinic** (Georgetown). Th 5:00 pm. Tracy at 843-527-3424 or [acct.hhands@gmail.com](mailto:acct.hhands@gmail.com).

**Columbia dental practice** seeking highly motivated associate who desires income growth. Send resume to [james@garnersferrydentistry.com](mailto:james@garnersferrydentistry.com)

Kool Smiles Associate **Dentists needed FT/PT** in Columbia and Orangeburg as well as for Traveling Role (Charleston, Rock Hill, Greenville, Anderson, Sumter). Earn daily guarantee up to \$800/DAY +sign-on/relocation! The top half of our dentists earn more than \$200k/year. Renee Baron (404)862-9685 [rbaron@benevis.com](mailto:rbaron@benevis.com).

Large group practice seeking **associate dentist.** Positions available in Indian Land and Rock Hill. Competitive/excellent pay for qualified candidate. Experience preferred. State of the art facility. Must have great work ethic, excellent skills, good chair-side manner. Email CV [smilingdds1@gmail.com](mailto:smilingdds1@gmail.com)

**Department of Corrections** is in need of a dentist licensed in SC to serve our inmate population. Located at our Broad River Campus in Columbia. Schedule is from 7am-3pm. Great state benefits. To join our team, contact Lindsey Mitcham: 803-896-8532.

**Associate Dentist** needed in Chapin/Lake Murray area part and full time position needed in privately owned, fee for service practice. Potential buy-in opportunity available as well. If interested in full time or part time work, please send resume to [southcarolinadentist7@gmail.com](mailto:southcarolinadentist7@gmail.com).

Looking for **dentist** to expand our staff at growing dental group. 4-5 days per week in St. George/Santee. Prefer to live within 25 miles of practice. 6 dental hygienists/14 op practice. Contact 843-560-2226 or [drgarris@bellsouth.net](mailto:drgarris@bellsouth.net)

**Dentist: Associateship/partnership** Our family owned and operated group practice in Columbia is seeking a General Dentist interested in associateship, working independent and/or partnership model. Financial opportunity potential \$400,000+. Please email resume to [dentist@admpcmail.com](mailto:admpcmail.com) or call Ms. Kimberly 267-434-9786.

Hunter and Spence a Dental Recruiting and Consulting company is currently seeking **FT and PT Oral Surgeons, Endodontists, Orthodontists, Pedodontists, Dental/Medical Anesthesiologists and General Dentists** for our clients in SC and GA. Visit us at: <https://www.hunterspence.com/> Emily Platto (770) 508-6810, [eplatto@hunterspence.com](mailto:eplatto@hunterspence.com)

**General Dentist** needed full time in a practice 20 minutes outside of Columbia. Daily rate of \$650 guaranteed or 35% of production whichever is greater. Please contact me at [jobs29003@gmail.com](mailto:jobs29003@gmail.com) if interested.

**FT Pedodontist or General Dentist** opening in Florence, SC! We are seeking doctors interested in providing dental care to children. A passion for educating patients about dental health. Compassion and a strong desire to care for underserved families. Visit us at: <https://www.hunterspence.com/> Emily Platto (770) 508-6810, [eplatto@hunterspence.com](mailto:eplatto@hunterspence.com)

**Full Time Dentists!** Mid America Health is seeking Full Time Dentists! These general dentist positions offer set schedules and a non-traditional setting. We offer paid time off and paid holidays with benefits available! SC Dental License and DEA required. Malpractice provided. Apply today [www.mahweb.com](http://www.mahweb.com)! \$1000 hiring bonus available!

**Part-time Associate Dentist** needed for growing practice. Availability 1-3 days per week. Ideal candidate must love working with children. Please forward resume to: [afriday@firstsmilesdentalofcamden.com](mailto:afriday@firstsmilesdentalofcamden.com).

Heartland Dental, the largest dental support organization, is looking for a **dentist** for a very profitable practice in the Columbia area. This practice offers unlimited earning potential, strong doctor led culture, state-of-the-art equipment, and freedom from management burdens. Please contact Gerald Fleming @404-610-0699 for more info.

Part time **Pediatric or General Dentist** that likes treating children- Excellent opportunity to join our incredible pediatric dental team. The office has all the latest technology & this is not a corporation so no one will be looking over your shoulder. Guaranteed daily rate or a percentage of collections whichever is greater. Contact [rellis@kidsfirstdentalsc.com](mailto:rellis@kidsfirstdentalsc.com).

D4C Dental Brands is currently hiring a **Pediatric Dentist** for positions in SC. We are dental specialists owned practices looking for support for one of our locations in Charleston. Our offices are child friendly, fun and committed to quality dental care. We offer benefits and competitive compensation. Visit us online [d4cdentalbrands.com](http://d4cdentalbrands.com).

Amazing **associate opportunity!** FT and PT positions available. Beautiful 11,000 sq ft facility with 13 operatories. Fully staffed lab on site. This is an opportunity to work with two high producing dentists one of which is scaling down his schedule. Compensation is 35% of collections paid bi-weekly. Thursday, Friday with opportunity to work nights and Saturday. [rduleba@valuedentalcarolinas.com](mailto:rduleba@valuedentalcarolinas.com).

**Columbia General Dentist** opening: annual compensation from \$200,000 to \$250,000. Possible sign on bonus or relocation allowance, equity-ownership track potential. DDS or DMD from a school accredited by Commission on Dental Accreditation (CODA) and American Dental Association. Contact [recruiting@capitalcitydentistrysc.com](mailto:recruiting@capitalcitydentistrysc.com).

**Florence General Dentist** opening: annual compensation from \$200,000 to \$250,000. Possible sign on bonus or relocation allowance, equity-ownership track potential. DDS or DMD from a school accredited by Commission on Dental Accreditation (CODA) and American Dental Association. Contact [recruiting@brightstartdentalsc.com](mailto:recruiting@brightstartdentalsc.com).



**Full time dentist** opportunity in Coastal, Brunswick County, NC. Established practice seeking compassionate doctor to provide extraordinary and comprehensive patient care! See our website for patient testimonials and community involvement. Coastalcosmeticdentistry.com. Send CV/ resume to [careers@ccfdmail.com](mailto:careers@ccfdmail.com).

We are seeking a **full time dental associate** to establish long term relationships with staff and patients. Compensation is 35% of collections. All other terms of employment are negotiable. Must have at least 5 years of experience or have completed a residency. Must be compassionate and work well with children. [bgy6cbh@gmail.com](mailto:bgy6cbh@gmail.com)

Beautiful, state of the art general practice, looking for a **specialist to join our team**. Maybe you want to expand to a satellite location without the overhead of building. Or you want to slow down a bit. 3 fully operational rooms are ready for you! [Kasey\\_bdc@hargray.com](mailto:Kasey_bdc@hargray.com).

New practice in Ridgeland seeking a motivated **FT dentist** beginning July 2019. Great opportunity to have your own practice without the headaches of ownership. Daily guarantee and competitive pay. Strengths should include surgery, endo, pedo. Min. 1 year experience. Non-corporate office with strong support network to succeed. [hpdentalexperiences@gmail.com](mailto:hpdentalexperiences@gmail.com).

White Knoll Lexington/Northeast Richland opportunity for an **associate with buy in** option. Fast growing area with modern new construction and equipment. Email [pgoose@gmail.com](mailto:pgoose@gmail.com)

Full time associate **general dentist** wanted to join a 35 year-old restorative group practice in Columbia. Ideal candidate should be seeking a long-term associate position that focuses on comprehensive dental care and long term relationships with patients. Opportunity for mentorship from two experienced dentists. Call or email 843-860-5415, [mikeybarno@gmail.com](mailto:mikeybarno@gmail.com).

Seeking part-time **Oral Surgeon** for established, multi-speciality practices in the Greater Greenville area. Full scope OMS treatment options for majority of PPO/FFS patients. Competitive compensation package available with complete business and operational support team. Contact Whitney Schemmel at [whitney.schemmel@dentalonepartners.com](mailto:whitney.schemmel@dentalonepartners.com) or visit [dentalonejobs.com](http://dentalonejobs.com).

#### **Positions Available- Staff**

Full-time **Office Manager** needed for a busy practice in Cayce. Looking for a strong leader to run the day to day operations. Benefit package and competitive salary. Contact [hr@todaysdentalsc.com](mailto:hr@todaysdentalsc.com).

We are looking for a **Hygienist** ready to create memorable patient experiences. Our Hygienists are responsible for delivering direct dental care to patients under the general supervision of a Dentist. The ideal candidate will love working with kids (they make up 80% or more of our patient base). Contact [rwhitlow@benevis.com](mailto:rwhitlow@benevis.com).

We are seeking an experienced **Hygienist** for our state-of-the-art office in Hilton Head Island, SC. Must be an energetic, driven professional who is looking for an opportunity to become part of a great team. Top pay and benefits. [Jennifer.Southernsmiles@gmail.com](mailto:Jennifer.Southernsmiles@gmail.com).

**Front desk/insurance coordinator** in Lexington- FT working Monday-Thursday. Office currently running Dentrix software. Salaried position with benefits. Must have experience with front desk administration. Contact [jodi@drsmithandrobinson.com](mailto:jodi@drsmithandrobinson.com).

We are looking for a new team member with **dental assisting** experience. We treat a wide variety of patients using all general practice procedures. Please email your resume with any questions about the position [bgy6cbh@gmail.com](mailto:bgy6cbh@gmail.com) (references preferred).

#### **Practices/Office Space Available**

**Satellite dental office;** 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom and HVAC included. Ready to move to your location. \$25,000 OBO call 803-617-8701.

**Pee Dee Region-** Great opportunity! Looking for practice ownership that includes owning the building? The standalone building has approx. 2400 sf, there are six (6) ops and plenty of additional space. Practice grossing approximately \$500,000. Softdent practice management, panoramic and digital x-rays. Krista Butler, 919-622-8339, [krista.butler@henryschein.com](mailto:krista.butler@henryschein.com). #SC116.

Office for rent in **Surfside Beach**, for afternoon hours starting at 2:00 or 3:00, Monday-Saturday. 5 operatories, reception, waiting room, lab, lounge, fully equipped. Contact [office@dunesdentalservices.com](mailto:office@dunesdentalservices.com).

Dental practice for sale- **Northeast area of Columbia**. 4 operatories, all digital x-ray including pan, dentrix & dexis, paperless. Well established, large patient base, excellent production/collection numbers. 803-238-1267.

**Pee Dee Region, SC-** Well-established Orthodontic office located on prime real estate. Consistently producing \$830,000 per year, this spacious office has one private treatment room along with a large bay with 5 chairs. The real estate is valued at \$335,000. Contact Henry Schein Professional Practice Transition Sales Consultant Courtney Howell Robinson, 843-324-0703, [courtney.robinson@henryschein.com](mailto:courtney.robinson@henryschein.com). #SC117

General practice for sale in **Pee Dee Region**. Attractive, renovated facility, 3,500 sf with 8 ops (3 used for hygiene). Excellent streetside visibility. Steady new patient flow even with limited marketing. 2019 income projected to be \$1M+. Contact McGill & Hill [transitions@mcgillhillgroup.com](mailto:transitions@mcgillhillgroup.com).

**South of Columbia-** 1,800 sq. ft. practice is in a stand-alone building with excellent visibility. It has 5 ops and is digital, using EagleSoft. The practice is grossing \$618K with a large mixed patient base and low overhead. Real estate may also be purchased. SC-5825 Contact AFTCO 800-232-3826.

100% FFS in **Clemson Area-** well-established practice is in a highly desirable area. The office is in a stand-alone building that will allow for continued growth. The practice has gross collections of almost \$500K. The office has 7 modern ops with computers in each room. SC-5927 Contact AFTCO 800-232-3826.

**Summerville:** buy-in opportunity- 40-year-old-practice is currently grossing over \$1M. The senior doctor is looking for a motivated, experienced dentist to join this practice as a 50% owner. The up-to-date facility includes 7 ops, digital X-ray, digital pan, CEREC, and paperless using Eaglesoft. SC- 5948 Contact AFTCO 800-232-3826.

**Dental office for sale in Darlington.** Four operatories and two hygiene rooms. Contact [hbaker4@sc.rr.com](mailto:hbaker4@sc.rr.com).

**Spectacular GP for sale** in SC. Real estate available for purchase separately. State of the art office. High profitable practice. Please contact Mike at [mike@encompass-ihc.com](mailto:mike@encompass-ihc.com) for more information.

#### **For Sale**

**For Sale:** Dental equipment chairs, units, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and handpieces. Any and all things dental call 843-697-7567.

For Sale: **I-CAT- 2008 Gendex GX-CB500**. This unit is in good working condition and was recently pulled from service and professionally de-installed. \$35,000 contact [charles@mstxs.com](mailto:charles@mstxs.com) or 843-697-7567.

**Dental equipment for sale.** Lease is available on current office space. Buy equipment for your office or buy and keep in place in fully functioning Irmo dental office. A-Dec cascade chairs (4), ceiling lights, vacuum, x-rays, autoclave, stools, A-Dec executive wall unit, A-Dec handpieces, etc. Contact [allison\\_reynolds@bellsouth.net](mailto:allison_reynolds@bellsouth.net).

# Reinvest



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