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2023 Consani Associates Oregon Seminar Opportunities:

SALEM

Fri Feb 10th

Rudy's Fine Dining

PORTLAND

Sat Feb 11th

Airport Embassy Suites

MEDFORD

Fri Apr 21st

Airport Marriott Courtyard

BEND

Sat Apr 22nd

The Oxford Hotel

“Long-Term Practice Transition Planning”

Offered at no-cost to dentists and their spouses.

Generously sponsored by Bank of America. 

Course is 9:00 a.m. to 3:30 p.m. Fruit and seafood social hour is 3:30 to 4:30
Extensive handout included. Classroom seating. Full plated salmon lunch.

Cutting edge transition trends for both practice owners and future owners.

Topics include:

Demographics and the future supply of dentists in the US.

DSOs studies. What to know about them and how to negotiate with them.

What is the future for DSOs and what is their market share shaping up to be.

Dentist disability insurance. What to look for in a policy.

Is your practice ready for an associate? Are you? Associateship compensation.

Avoid common mistakes and create a strong partnership that works.

What every spouse and family estate should know about your practice.

Banking trends. What to expect at transition time.

Practice Evaluation and Sale. Credentialing and accounts receivable challenges.

Prepare your practice for sale and command the maximum practical sales value.

First-come first-served. E-mail us to register for a valuable day of information and fun.



Broker, president and co-founder of Consani Associates, Paul Consani has spoken to the ADA Economics Advisory Board, The National Association of Health Care Consultants, The National Practice Valuation Study Club and many State and Component dental societies throughout The Pacific Northwest, Alaska and Hawaii. Brokering since 1996 Paul is a skilled facilitator of dental practice transitions and the formation of partnerships. Call Paul with any seminar questions you may have on his cell (206) 458-8505 or paul@mydentalbroker.com

To register – email info@mydentalbroker.com – We will send back a confirmation.

Additional Consani Associates team members who contribute to seminar content and may speak at your Oregon seminar event:



Broker

adam@mydentalbroker.com

(866) 348-3800

Adam Bratland

Adam is a former multi location practice manager. He is a Member of the National Practice Valuation Study Club and ADS Transitions. He heads our associate recruitment studies and does key research for us into DSOs and the National Marketplace.

The 2023 Seminar Series, offered at no-cost to dentists and their spouses, is generously sponsored by Bank of America. Michael Thompson Area Rep. mthompson27@bofa.com (614) 813-7671



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Dr. Mike Shirtcliff

Dr. Shirtcliff has become a valuable member of our team. Former owner and founder of a multi-practice and dental insurance group that contracted directly with the state of Oregon to provide care to patients. We look to him regarding credentialing and disability Insurance.